

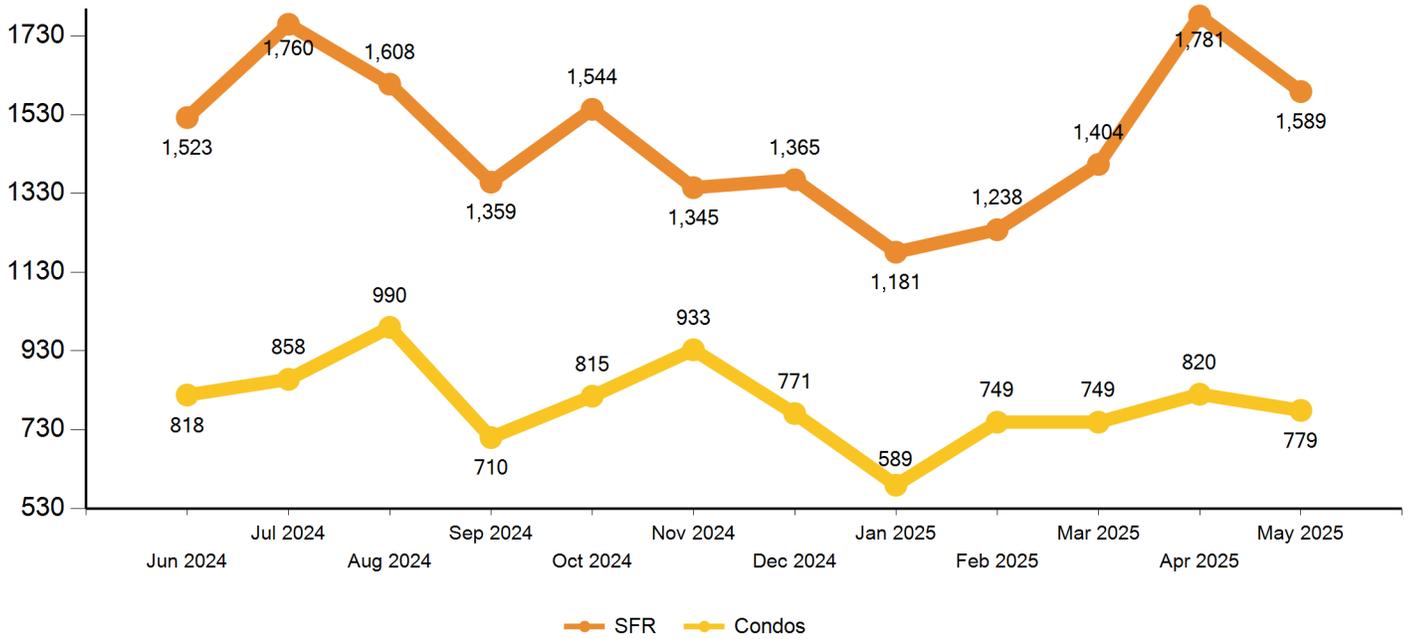


# San Diego County Market Activity & Trends May 2025





## SFR & Condo Sales 2025 Year-to-Date



### SFR % Change

↓ -11.40%	↑ 15.56%	↓ -8.64%	↓ -15.49%	↑ 13.61%	↓ -12.89%
Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024	Nov 2024
↑ 1.49%	↓ -13.48%	↑ 4.83%	↑ 13.41%	↑ 26.85%	↓ -10.78%
Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025

### Condo % Change

↓ -25.02%	↑ 4.89%	↑ 15.38%	↓ -28.28%	↑ 14.79%	↑ 14.48%
Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024	Nov 2024
↓ -17.36%	↓ -23.61%	↑ 27.16%	↑ 0.00%	↑ 9.48%	↓ -5.00%
Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025

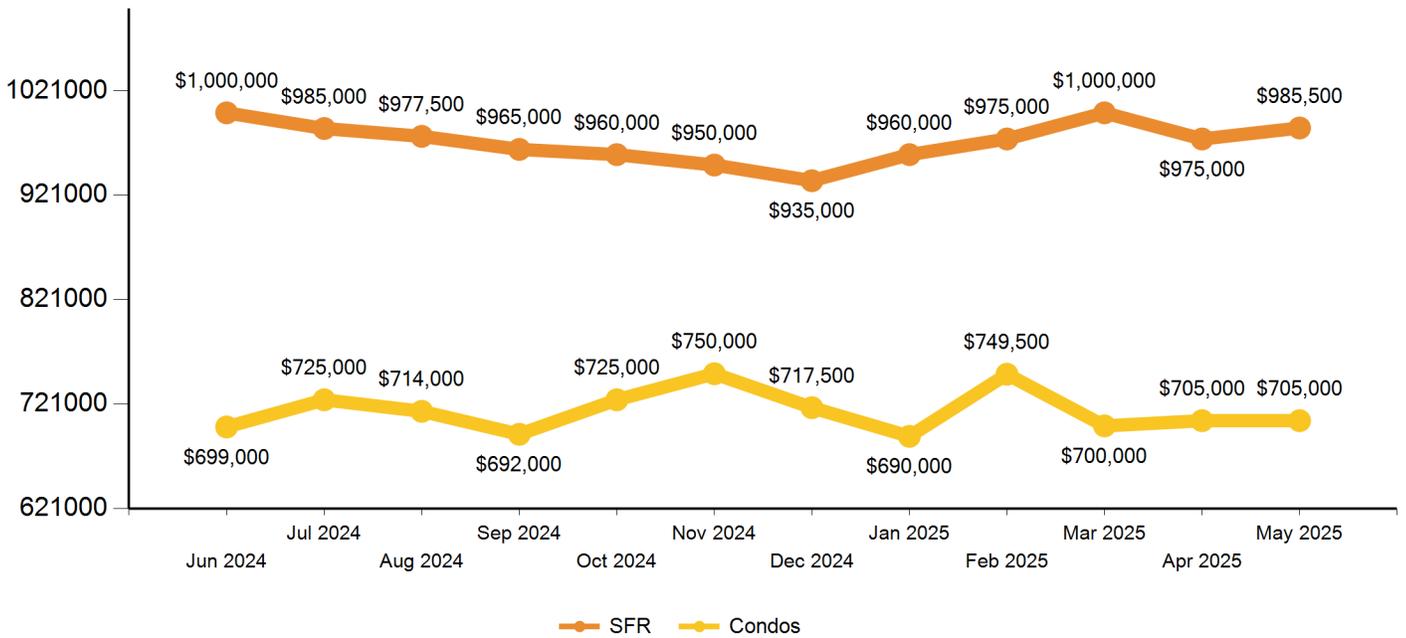


**Month Over Month Trends**





## SFR & Condo Median Sales Price Last 12 Months



### SFR % Change

↓ 0.00%	↓ -1.50%	↓ -0.76%	↓ -1.28%	↓ -0.52%	↓ -1.04%
Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024	Nov 2024
↓ -1.58%	↑ 2.67%	↑ 1.56%	↑ 2.56%	↓ -2.50%	↑ 1.08%
Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025

### Condo % Change

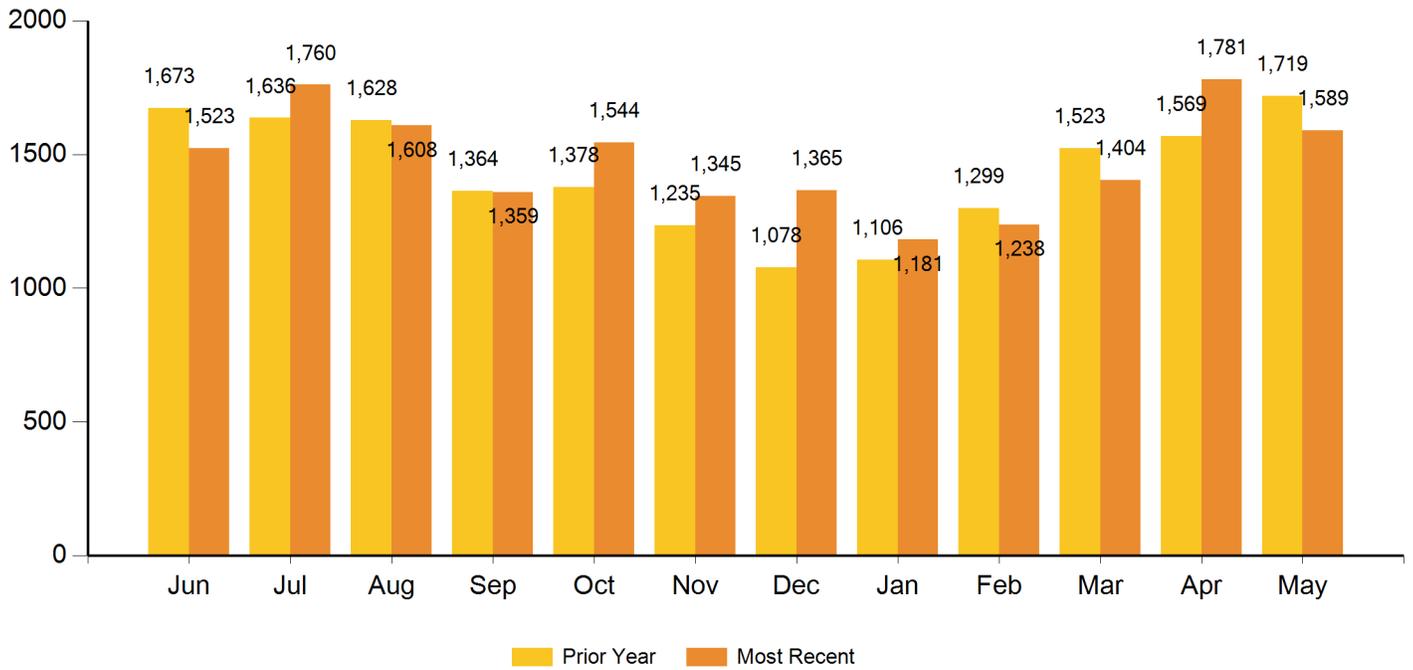
↓ -4.90%	↑ 3.72%	↓ -1.52%	↓ -3.08%	↑ 4.77%	↑ 3.45%
Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024	Nov 2024
↓ -4.33%	↓ -3.83%	↑ 8.62%	↓ -6.60%	↑ 0.71%	↓ 0.00%
Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025

Month Over Month Trends





## SFR Sales Year Over Year




**Year Over Year Trends**

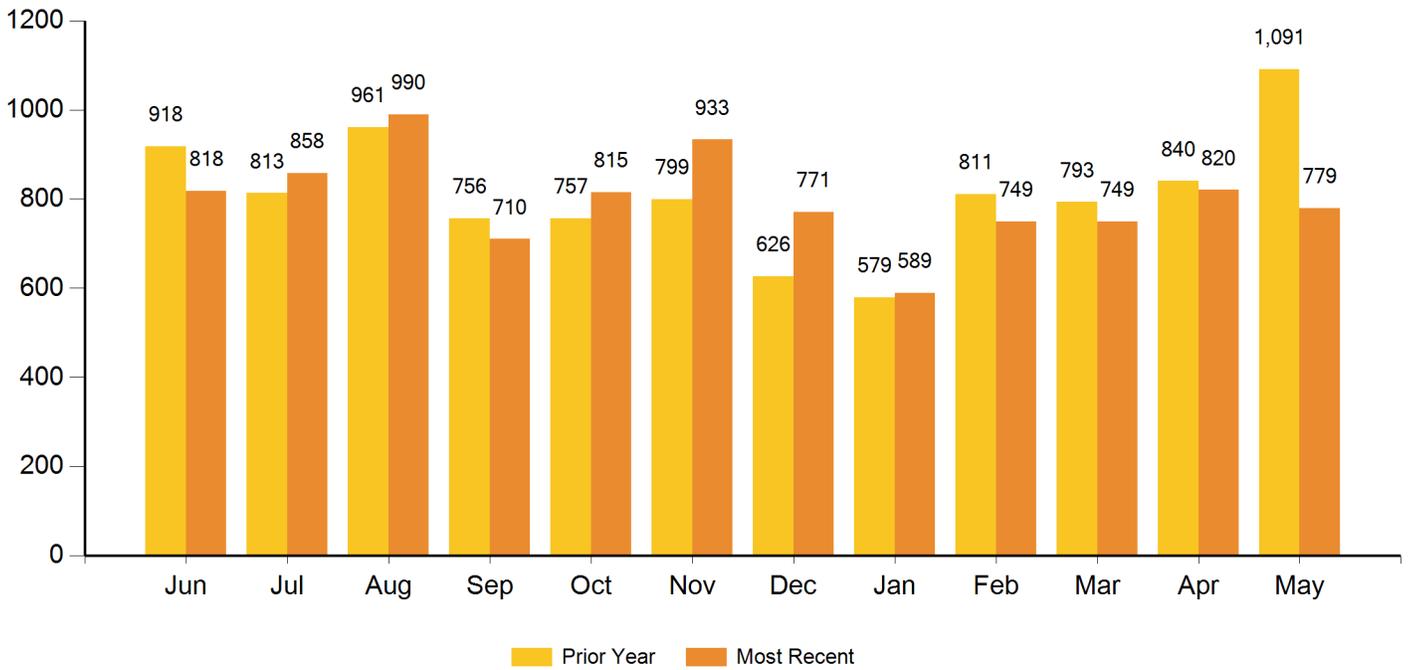


### SFR Sales % Change From Same Month 2024

↓ -8.97%	↑ 7.58%	↓ -1.23%	↓ -0.37%	↑ 12.05%	↑ 8.91%
Jun	Jul	Aug	Sep	Oct	Nov
↑ 26.62%	↑ 6.78%	↓ -4.70%	↓ -7.81%	↑ 13.51%	↓ -7.56%
Dec	Jan	Feb	Mar	Apr	May



## Condo Sales Year Over Year




**Year Over Year Trends**

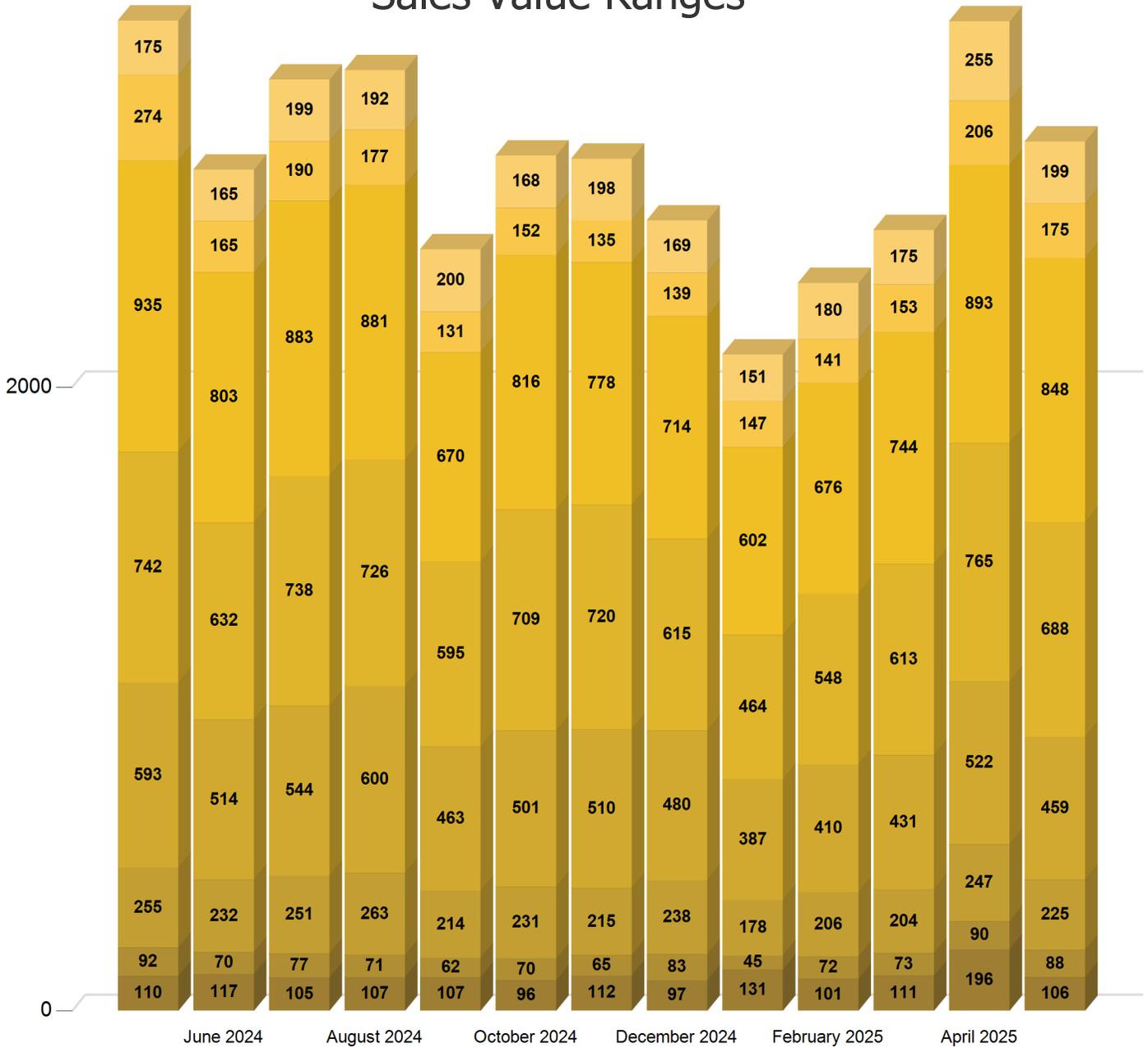


### Condo Sales % Change From Same Month 2024

↓ -10.89%	↑ 5.54%	↑ 3.02%	↓ -6.08%	↑ 7.66%	↑ 16.77%
Jun	Jul	Aug	Sep	Oct	Nov
↑ 23.16%	↑ 1.73%	↓ -7.64%	↓ -5.55%	↓ -2.38%	↓ -28.60%
Dec	Jan	Feb	Mar	Apr	May



## Sales Value Ranges



<\$300K    
  \$300-400K    
  \$400-550K    
  \$550-750K    
  \$750-1Mil    
  \$1Mil-\$2Mil    
  \$2Mil-\$3Mmil    
  \$3Mil+



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<a href="#">ALPINE</a>	91901	17	\$1,050	-15.34%	\$429	1	\$529	4.35%
<a href="#">BONITA</a>	91902	9	\$1,165	12.20%	\$550	1	\$700	0.00%
<a href="#">BONSALL</a>	92003	4	\$2,069	-32.31%	\$463	3	\$580	0.00%
<a href="#">BORREGO SPRINGS</a>	92004	13	\$355	-4.44%	\$251	0	\$0	40.00%
<a href="#">BOULEVARD</a>	91905	1	\$517	-35.71%	\$297	0	\$0	0.00%
<a href="#">CAMPO</a>	91906	4	\$478	14.04%	\$263	0	\$0	0.00%
<a href="#">CARDIFF</a>	92007	5	\$2,400	-2.11%	\$1,180	3	\$2,950	-10.53%
<a href="#">CARLSBAD</a>	92008	20	\$1,788	12.99%	\$844	5	\$1,144	59.09%
<a href="#">CARLSBAD</a>	92009	37	\$1,995	12.70%	\$742	19	\$785	-7.39%
<a href="#">CARLSBAD</a>	92010	14	\$963	-2.04%	\$578	8	\$823	15.00%
<a href="#">CARLSBAD</a>	92011	16	\$1,809	0.60%	\$663	7	\$1,150	18.18%
<b>CARLSBAD TOTAL</b>		<b>87</b>	<b>\$1,639</b>	<b>6.06%</b>	<b>\$707</b>	<b>39</b>	<b>\$975</b>	<b>21.22%</b>
<a href="#">CHULA VISTA</a>	91910	23	\$805	-3.86%	\$448	13	\$585	32.41%
<a href="#">CHULA VISTA</a>	91911	24	\$743	2.83%	\$541	13	\$525	25.45%
<a href="#">CHULA VISTA</a>	91913	13	\$1,035	-14.46%	\$488	18	\$678	4.22%
<a href="#">CHULA VISTA</a>	91914	6	\$1,709	8.25%	\$467	3	\$643	29.03%
<a href="#">CHULA VISTA</a>	91915	6	\$1,185	0.00%	\$442	18	\$755	2.40%
<b>CHULA VISTA TOTAL</b>		<b>72</b>	<b>\$1,095</b>	<b>-1.81%</b>	<b>\$477</b>	<b>65</b>	<b>\$637</b>	<b>18.70%</b>
<a href="#">CORONADO</a>	92118	9	\$3,100	0.79%	\$1,574	12	\$1,925	-17.57%
<a href="#">DEL MAR</a>	92014	7	\$3,000	-5.56%	\$1,718	3	\$2,360	4.76%
<a href="#">DESCANSO</a>	91916	1	\$860	28.00%	\$337	0	\$0	0.00%
<a href="#">EL CAJON</a>	92019	21	\$855	3.14%	\$538	12	\$487	-3.25%
<a href="#">EL CAJON</a>	92020	26	\$921	1.03%	\$580	11	\$445	6.93%
<a href="#">EL CAJON</a>	92021	28	\$792	-1.04%	\$512	12	\$458	-23.91%
<b>EL CAJON TOTAL</b>		<b>75</b>	<b>\$856</b>	<b>1.04%</b>	<b>\$543</b>	<b>35</b>	<b>\$463</b>	<b>-6.74%</b>
<a href="#">ENCINITAS</a>	92024	27	\$1,982	5.39%	\$1,009	16	\$1,398	51.79%
<a href="#">ESCONDIDO</a>	92025	13	\$1,010	5.41%	\$534	12	\$1,058	18.92%
<a href="#">ESCONDIDO</a>	92026	45	\$800	4.17%	\$467	2	\$437	-4.48%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<a href="#">ESCONDIDO</a>	92027	33	\$800	3.88%	\$511	2	\$370	-7.55%
<a href="#">ESCONDIDO</a>	92029	20	\$1,388	-4.72%	\$575	0	\$0	-36.36%
<b>ESCONDIDO TOTAL</b>		<b>111</b>	<b>\$1,000</b>	<b>2.18%</b>	<b>\$522</b>	<b>16</b>	<b>\$622</b>	<b>-7.37%</b>
<a href="#">FALLBROOK</a>	92028	47	\$840	2.75%	\$417	11	\$630	-41.89%
<a href="#">IMPERIAL BEACH</a>	91932	5	\$780	20.43%	\$728	7	\$440	0.00%
<a href="#">JAMUL</a>	91935	5	\$1,275	10.84%	\$401	0	\$0	0.00%
<a href="#">JULIAN</a>	92036	9	\$595	1.85%	\$434	0	\$0	0.00%
<a href="#">LA JOLLA</a>	92037	24	\$3,300	22.56%	\$1,517	35	\$1,385	-3.09%
<a href="#">LA MESA</a>	91941	18	\$1,181	0.36%	\$511	2	\$588	-22.86%
<a href="#">LA MESA</a>	91942	24	\$861	9.26%	\$605	10	\$520	-16.09%
<b>LA MESA TOTAL</b>		<b>42</b>	<b>\$1,021</b>	<b>4.81%</b>	<b>\$558</b>	<b>12</b>	<b>\$554</b>	<b>-19.47%</b>
<a href="#">LAKESIDE</a>	92040	34	\$823	4.11%	\$498	8	\$430	-8.16%
<a href="#">LEMON GROVE</a>	91945	11	\$790	-3.16%	\$629	0	\$0	-43.08%
<a href="#">NATIONAL CITY</a>	91950	14	\$750	-2.10%	\$521	9	\$675	-8.70%
<a href="#">OCEANSIDE</a>	92054	21	\$1,300	-2.03%	\$781	11	\$1,000	22.54%
<a href="#">OCEANSIDE</a>	92056	46	\$905	-0.32%	\$526	11	\$740	-8.03%
<a href="#">OCEANSIDE</a>	92057	48	\$805	6.33%	\$469	8	\$598	14.73%
<a href="#">OCEANSIDE</a>	92058	7	\$835	28.77%	\$604	9	\$653	32.20%
<b>OCEANSIDE TOTAL</b>		<b>122</b>	<b>\$961</b>	<b>8.19%</b>	<b>\$595</b>	<b>39</b>	<b>\$748</b>	<b>15.36%</b>
<a href="#">PALOMAR MOUNTAIN</a>	92060	1	\$730	7.14%	\$437	0	\$0	0.00%
<a href="#">PAUMA VALLEY</a>	92061	2	\$1,098	0.00%	\$404	0	\$0	-25.00%
<a href="#">PINE VALLEY</a>	91962	2	\$650	46.43%	\$471	0	\$0	-66.67%
<a href="#">POWAY</a>	92064	42	\$1,247	-1.01%	\$620	5	\$800	-23.08%
<a href="#">RAMONA</a>	92065	42	\$815	-0.51%	\$425	5	\$479	5.26%
<a href="#">RANCHO SANTA FE</a>	92067	17	\$4,300	-1.96%	\$1,105	0	\$0	-22.22%
<a href="#">RANCHO SANTA FE</a>	92091	2	\$3,188	-7.04%	\$803	1	\$1,225	-17.65%
<b>RANCHO SANTA FE TOTAL</b>		<b>19</b>	<b>\$3,744</b>	<b>-4.50%</b>	<b>\$954</b>	<b>1</b>	<b>\$1,225</b>	<b>-19.93%</b>
<a href="#">SAN DIEGO</a>	92101	1	\$630	-26.67%	\$610	61	\$999	12.80%



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		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<a href="#">SAN DIEGO</a>	92102	7	\$1,150	-6.85%	\$633	5	\$520	14.29%
<a href="#">SAN DIEGO</a>	92103	15	\$1,400	37.50%	\$1,015	22	\$758	11.21%
<a href="#">SAN DIEGO</a>	92104	12	\$1,200	-1.28%	\$1,034	15	\$570	-2.55%
<a href="#">SAN DIEGO</a>	92105	19	\$660	5.94%	\$635	5	\$440	-2.25%
<a href="#">SAN DIEGO</a>	92106	12	\$1,698	5.92%	\$1,094	5	\$1,300	25.00%
<a href="#">SAN DIEGO</a>	92107	9	\$1,700	18.33%	\$1,268	3	\$425	-23.66%
<a href="#">SAN DIEGO</a>	92108	1	\$975	33.33%	\$503	24	\$590	6.11%
<a href="#">SAN DIEGO</a>	92109	17	\$2,200	2.34%	\$1,262	19	\$775	18.50%
<a href="#">SAN DIEGO</a>	92110	12	\$1,283	-7.48%	\$856	14	\$701	12.12%
<a href="#">SAN DIEGO</a>	92111	20	\$984	-1.28%	\$700	13	\$705	4.58%
<a href="#">SAN DIEGO</a>	92113	10	\$677	-16.22%	\$602	1	\$670	-41.67%
<a href="#">SAN DIEGO</a>	92114	38	\$750	-5.02%	\$565	0	\$0	100.00%
<a href="#">SAN DIEGO</a>	92115	30	\$854	-7.40%	\$713	10	\$372	-10.80%
<a href="#">SAN DIEGO</a>	92116	10	\$1,438	24.32%	\$1,029	7	\$740	-4.72%
<a href="#">SAN DIEGO</a>	92117	35	\$1,149	19.62%	\$798	10	\$703	7.53%
<a href="#">SAN DIEGO</a>	92118	1	\$2,500	0.00%	\$919	0	\$0	0.00%
<a href="#">SAN DIEGO</a>	92119	15	\$1,100	6.22%	\$607	8	\$549	8.99%
<a href="#">SAN DIEGO</a>	92120	16	\$1,245	6.08%	\$681	10	\$529	20.99%
<a href="#">SAN DIEGO</a>	92121	3	\$1,475	-29.41%	\$633	0	\$0	50.00%
<a href="#">SAN DIEGO</a>	92122	10	\$1,611	14.55%	\$744	16	\$755	-11.84%
<a href="#">SAN DIEGO</a>	92123	15	\$1,010	8.18%	\$662	9	\$742	-27.06%
<a href="#">SAN DIEGO</a>	92124	10	\$979	2.38%	\$585	3	\$829	-16.22%
<a href="#">SAN DIEGO</a>	92126	29	\$1,100	4.15%	\$703	28	\$858	14.09%
<a href="#">SAN DIEGO</a>	92127	26	\$2,025	0.97%	\$720	9	\$800	-22.33%
<a href="#">SAN DIEGO</a>	92128	27	\$1,295	3.92%	\$654	30	\$892	39.78%
<a href="#">SAN DIEGO</a>	92129	28	\$1,537	22.61%	\$699	9	\$716	22.60%
<a href="#">SAN DIEGO</a>	92130	30	\$2,525	16.14%	\$844	18	\$1,150	18.66%
<a href="#">SAN DIEGO</a>	92131	18	\$1,675	9.74%	\$654	9	\$740	11.21%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<a href="#">SAN DIEGO</a>	92139	11	\$740	6.90%	\$491	4	\$480	-1.64%
<a href="#">SAN DIEGO</a>	92154	19	\$785	9.16%	\$475	10	\$665	-24.03%
<a href="#">SAN DIEGO</a>	92173	1	\$600	8.33%	\$670	0	\$0	-25.00%
<b>SAN DIEGO TOTAL</b>		<b>507</b>	<b>\$1,280</b>	<b>5.32%</b>	<b>\$752</b>	<b>377</b>	<b>\$713</b>	<b>5.96%</b>
<a href="#">SAN MARCOS</a>	92069	33	\$880	-5.63%	\$494	9	\$545	-41.72%
<a href="#">SAN MARCOS</a>	92078	29	\$1,140	12.54%	\$565	18	\$743	-40.64%
<b>SAN MARCOS TOTAL</b>		<b>62</b>	<b>\$1,010</b>	<b>3.45%</b>	<b>\$529</b>	<b>27</b>	<b>\$644</b>	<b>-41.18%</b>
<a href="#">SAN YSIDRO</a>	92173	1	\$585	-18.75%	\$445	0	\$0	-30.77%
<a href="#">SANTA YSABEL</a>	92070	1	\$199	10.00%	\$442	0	\$0	0.00%
<a href="#">SANTEE</a>	92071	33	\$825	8.41%	\$509	14	\$685	8.30%
<a href="#">SOLANA BEACH</a>	92075	8	\$2,235	-4.48%	\$1,525	5	\$1,199	0.00%
<a href="#">SPRING VALLEY</a>	91977	32	\$783	2.64%	\$490	4	\$538	-49.50%
<a href="#">SPRING VALLEY</a>	91978	7	\$855	26.09%	\$406	0	\$0	-36.36%
<b>SPRING VALLEY TOTAL</b>		<b>39</b>	<b>\$819</b>	<b>14.37%</b>	<b>\$448</b>	<b>4</b>	<b>\$538</b>	<b>-42.93%</b>
<a href="#">VALLEY CENTER</a>	92082	15	\$927	9.38%	\$387	0	\$0	-100.00%
<a href="#">VISTA</a>	92081	22	\$950	-1.69%	\$522	8	\$697	-28.17%
<a href="#">VISTA</a>	92083	9	\$910	-10.30%	\$466	6	\$495	10.53%
<a href="#">VISTA</a>	92084	25	\$980	0.58%	\$499	3	\$765	-22.22%
<b>VISTA TOTAL</b>		<b>56</b>	<b>\$947</b>	<b>-3.81%</b>	<b>\$496</b>	<b>17</b>	<b>\$652</b>	<b>-13.29%</b>
<a href="#">WARNER SPRINGS</a>	92086	4	\$315	-25.00%	\$312	0	\$0	0.00%