

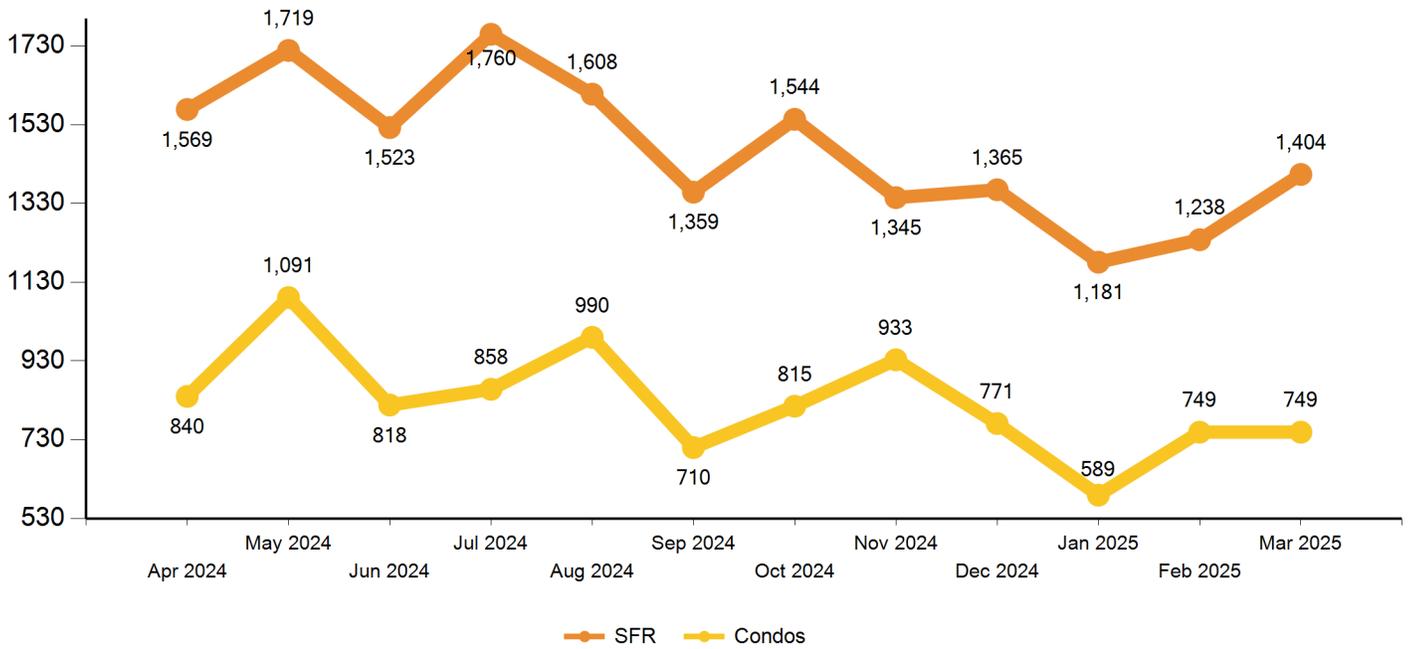


# San Diego County Market Activity & Trends March 2025





## SFR & Condo Sales 2025 Year-to-Date



### SFR % Change

↑ 3.02%	↑ 9.56%	↓ -11.40%	↑ 15.56%	↓ -8.64%	↓ -15.49%
Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024
↑ 13.61%	↓ -12.89%	↑ 1.49%	↓ -13.48%	↑ 4.83%	↑ 13.41%
Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025

### Condo % Change

↑ 5.93%	↑ 29.88%	↓ -25.02%	↑ 4.89%	↑ 15.38%	↓ -28.28%
Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024
↑ 14.79%	↑ 14.48%	↓ -17.36%	↓ -23.61%	↑ 27.16%	↑ 0.00%
Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025

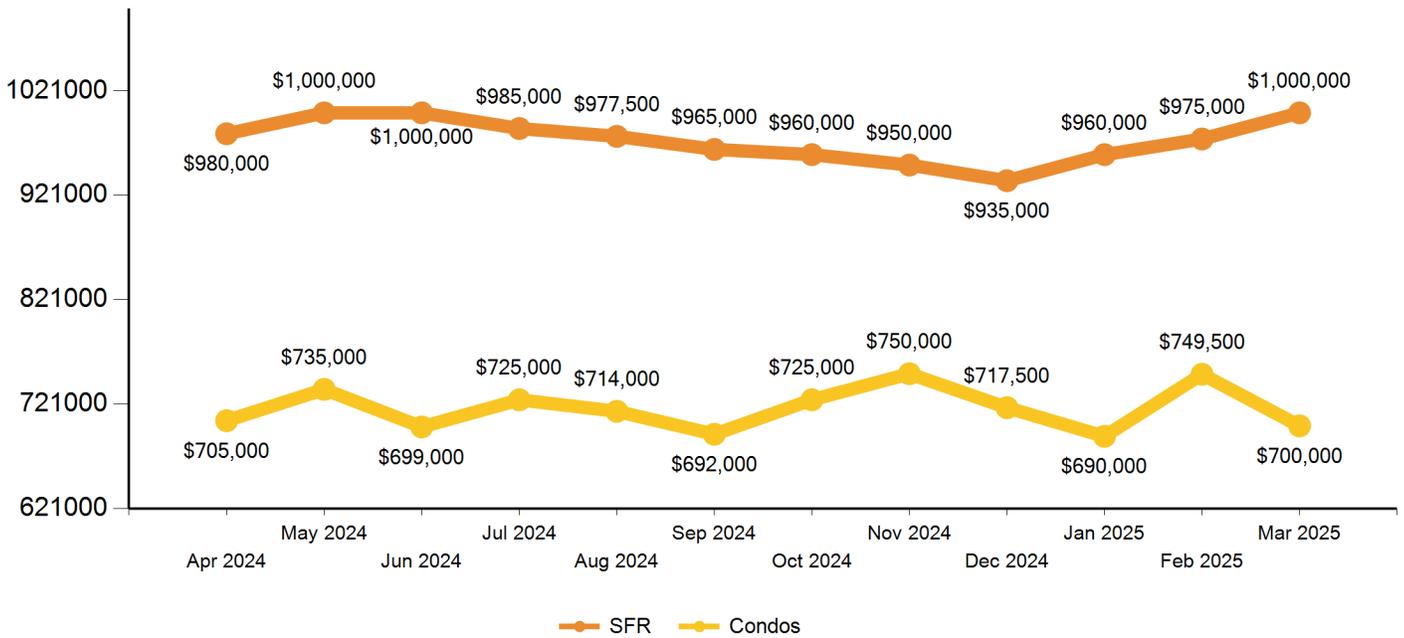


**Month Over Month Trends**





## SFR & Condo Median Sales Price Last 12 Months



### SFR % Change

↑ 0.98%	↑ 2.04%	↓ 0.00%	↓ -1.50%	↓ -0.76%	↓ -1.28%
Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024
↓ -0.52%	↓ -1.04%	↓ -1.58%	↑ 2.67%	↑ 1.56%	↑ 2.56%
Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025

### Condo % Change

↑ 3.03%	↑ 4.26%	↓ -4.90%	↑ 3.72%	↓ -1.52%	↓ -3.08%
Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024
↑ 4.77%	↑ 3.45%	↓ -4.33%	↓ -3.83%	↑ 8.62%	↓ -6.60%
Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025

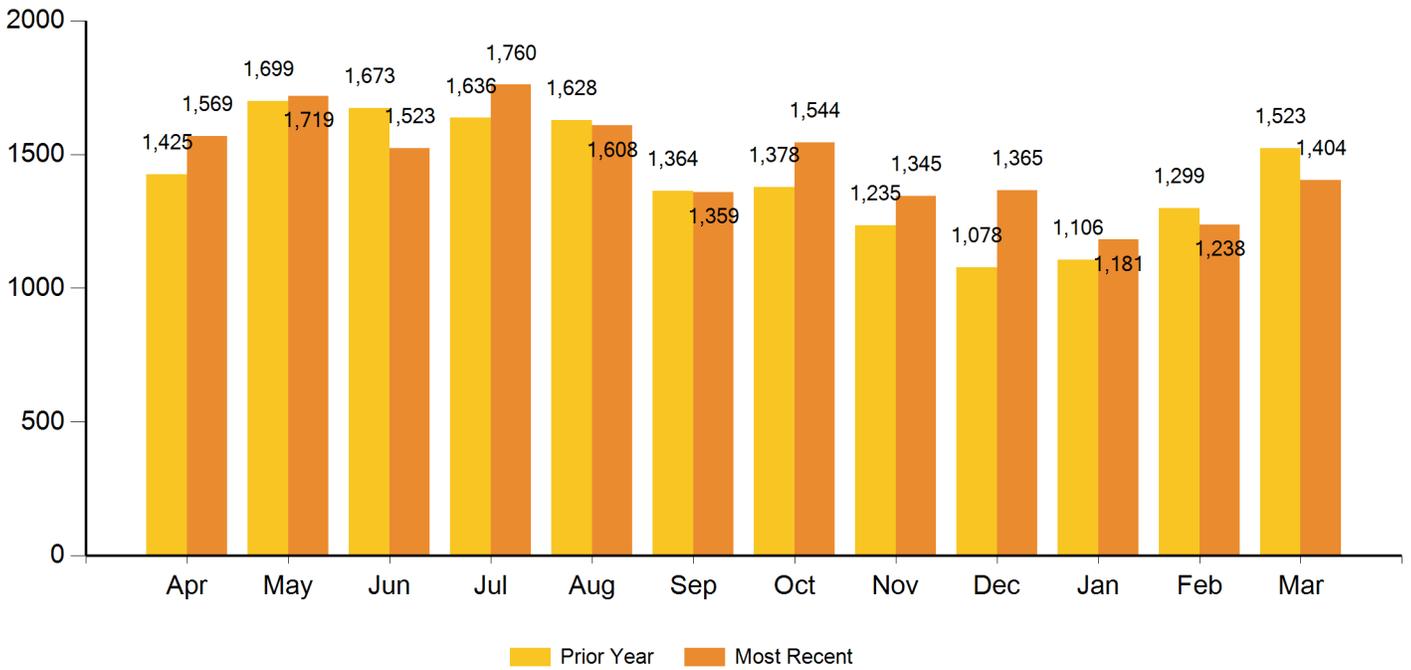


Month Over  
Month Trends





## SFR Sales Year Over Year




**Year Over Year Trends**

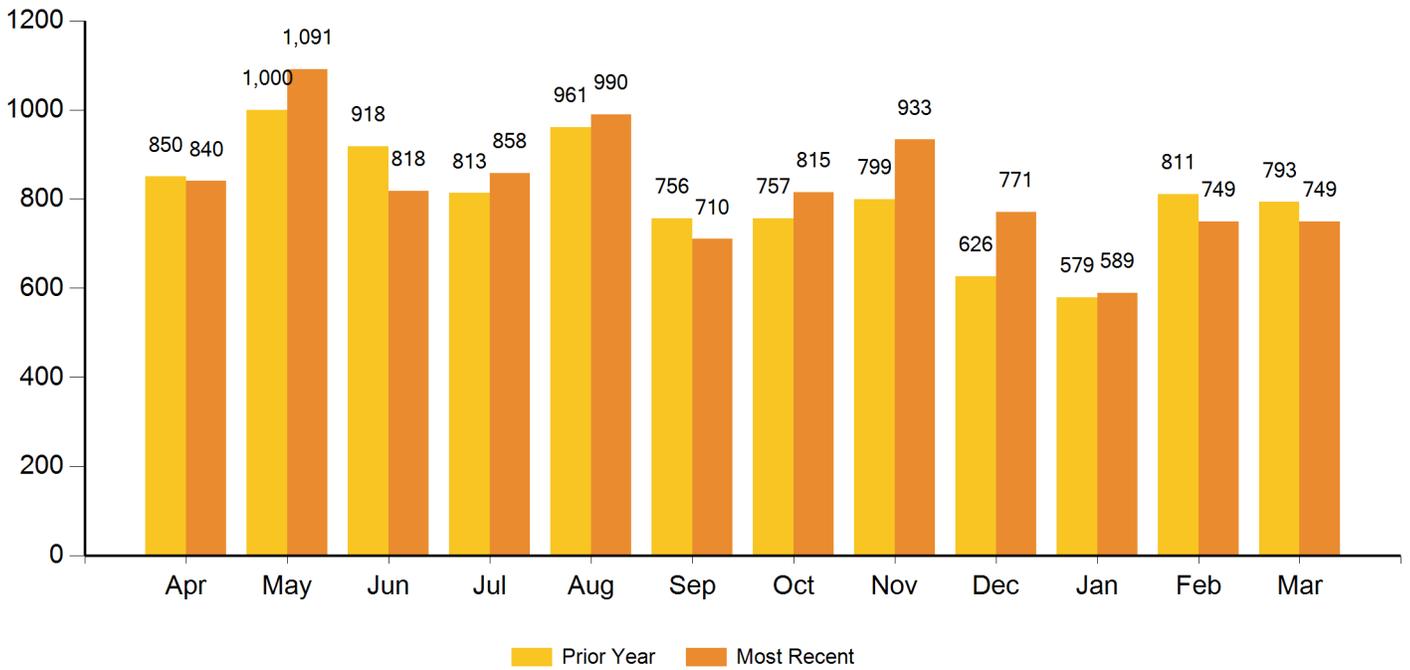
### SFR Sales % Change From Same Month 2024



↑ 10.11%	↑ 1.18%	↓ -8.97%	↑ 7.58%	↓ -1.23%	↓ -0.37%
Apr	May	Jun	Jul	Aug	Sep
↑ 12.05%	↑ 8.91%	↑ 26.62%	↑ 6.78%	↓ -4.70%	↓ -7.81%
Oct	Nov	Dec	Jan	Feb	Mar



## Condo Sales Year Over Year




**Year Over Year Trends**

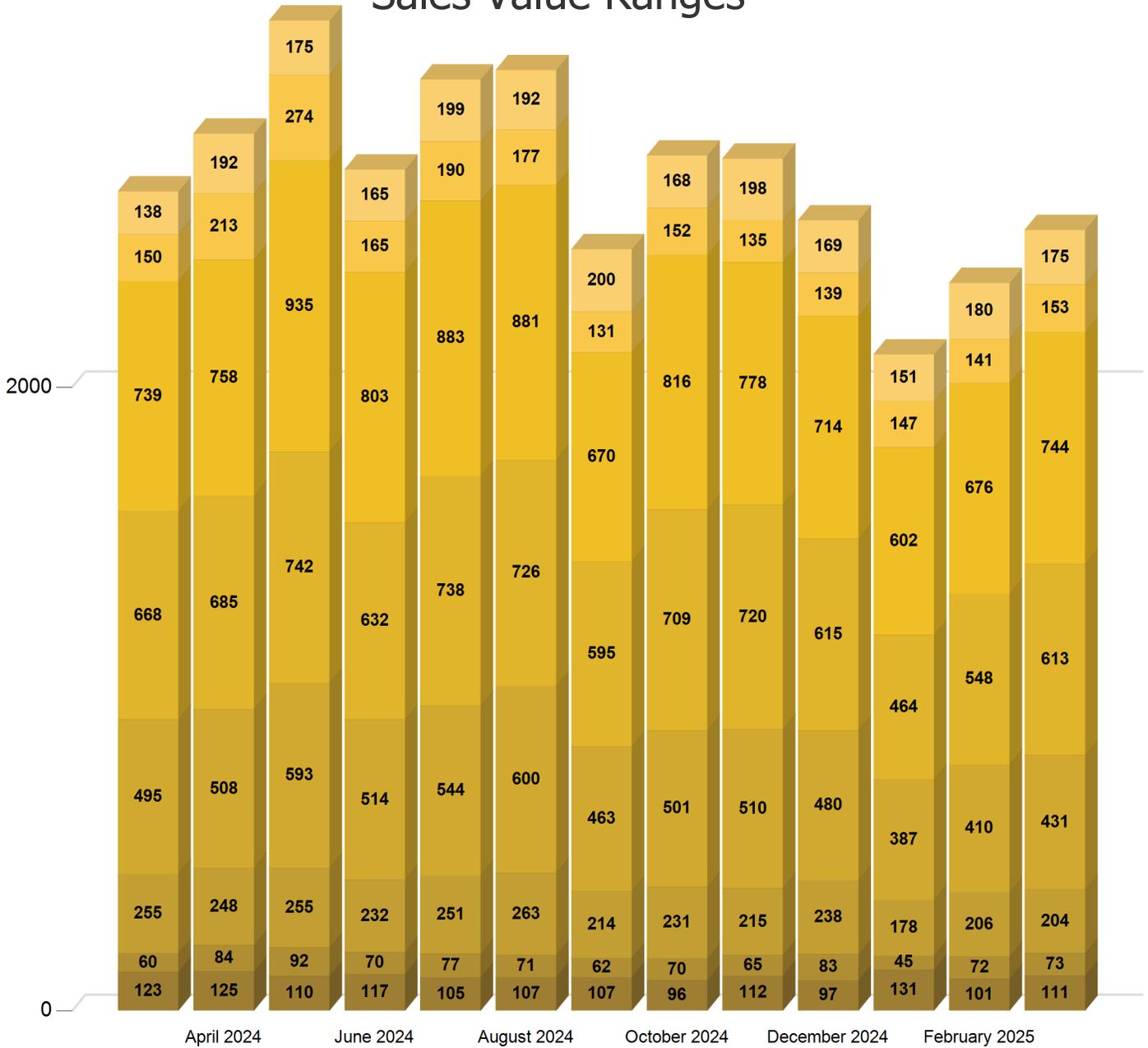


### Condo Sales % Change From Same Month 2024

↓ -1.18%	↑ 9.10%	↓ -10.89%	↑ 5.54%	↑ 3.02%	↓ -6.08%
Apr	May	Jun	Jul	Aug	Sep
↑ 7.66%	↑ 16.77%	↑ 23.16%	↑ 1.73%	↓ -7.64%	↓ -5.55%
Oct	Nov	Dec	Jan	Feb	Mar



## Sales Value Ranges



<\$300K    
  \$300-400K    
  \$400-550K    
  \$550-750K    
  \$750-1Mil    
  \$1Mil-\$2Mil    
  \$2Mil-\$3Mmil    
  \$3Mil+



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<a href="#">ALPINE</a>	91901	16	\$1,060	-10.16%	\$476	1	\$525	0.00%
<a href="#">BONITA</a>	91902	11	\$1,249	16.81%	\$539	2	\$442	24.24%
<a href="#">BONSALL</a>	92003	4	\$1,658	-20.69%	\$495	0	\$0	3.13%
<a href="#">BORREGO SPRINGS</a>	92004	3	\$305	-8.70%	\$196	3	\$170	5.26%
<a href="#">BOULEVARD</a>	91905	1	\$489	-28.57%	\$274	0	\$0	0.00%
<a href="#">CAMPO</a>	91906	2	\$455	25.49%	\$438	0	\$0	0.00%
<a href="#">CARDIFF</a>	92007	8	\$2,043	-1.04%	\$1,244	3	\$2,000	13.33%
<a href="#">CARLSBAD</a>	92008	18	\$1,648	6.04%	\$734	13	\$1,164	54.26%
<a href="#">CARLSBAD</a>	92009	24	\$1,915	16.78%	\$664	16	\$963	-3.20%
<a href="#">CARLSBAD</a>	92010	12	\$1,404	-10.32%	\$641	2	\$1,058	9.76%
<a href="#">CARLSBAD</a>	92011	10	\$1,430	5.03%	\$806	2	\$1,565	22.22%
<b>CARLSBAD TOTAL</b>		<b>64</b>	<b>\$1,599</b>	<b>4.38%</b>	<b>\$712</b>	<b>33</b>	<b>\$1,187</b>	<b>20.76%</b>
<a href="#">CHULA VISTA</a>	91910	14	\$928	-7.03%	\$500	8	\$603	15.89%
<a href="#">CHULA VISTA</a>	91911	26	\$765	4.41%	\$497	4	\$573	116.98%
<a href="#">CHULA VISTA</a>	91913	22	\$1,070	-8.04%	\$423	26	\$716	-8.77%
<a href="#">CHULA VISTA</a>	91914	7	\$1,872	15.79%	\$455	4	\$675	40.00%
<a href="#">CHULA VISTA</a>	91915	7	\$960	-1.01%	\$439	18	\$734	-6.99%
<b>CHULA VISTA TOTAL</b>		<b>76</b>	<b>\$1,119</b>	<b>0.82%</b>	<b>\$463</b>	<b>60</b>	<b>\$660</b>	<b>31.42%</b>
<a href="#">CORONADO</a>	92118	7	\$2,699	3.79%	\$1,554	6	\$3,198	-16.45%
<a href="#">DEL MAR</a>	92014	9	\$4,625	-9.38%	\$1,863	9	\$2,190	14.75%
<a href="#">DESCANSO</a>	91916	5	\$675	-3.45%	\$398	0	\$0	0.00%
<a href="#">EL CAJON</a>	92019	17	\$840	2.82%	\$503	8	\$520	4.46%
<a href="#">EL CAJON</a>	92020	19	\$985	9.45%	\$513	7	\$550	8.51%
<a href="#">EL CAJON</a>	92021	18	\$845	1.60%	\$549	4	\$528	-41.67%
<b>EL CAJON TOTAL</b>		<b>54</b>	<b>\$890</b>	<b>4.62%</b>	<b>\$521</b>	<b>19</b>	<b>\$533</b>	<b>-9.56%</b>
<a href="#">ENCINITAS</a>	92024	37	\$1,995	3.67%	\$942	13	\$1,040	52.15%
<a href="#">ESCONDIDO</a>	92025	12	\$913	10.58%	\$481	10	\$762	15.74%
<a href="#">ESCONDIDO</a>	92026	45	\$760	3.06%	\$447	6	\$508	-22.22%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<a href="#">ESCONDIDO</a>	92027	34	\$754	9.38%	\$461	4	\$451	5.88%
<a href="#">ESCONDIDO</a>	92029	14	\$987	-8.09%	\$511	1	\$575	-33.33%
<b>ESCONDIDO TOTAL</b>		<b>105</b>	<b>\$853</b>	<b>3.73%</b>	<b>\$475</b>	<b>21</b>	<b>\$574</b>	<b>-8.48%</b>
<a href="#">FALLBROOK</a>	92028	39	\$909	4.44%	\$437	10	\$615	-24.72%
<a href="#">IMPERIAL BEACH</a>	91932	8	\$775	28.26%	\$568	5	\$934	-5.81%
<a href="#">JAMUL</a>	91935	6	\$1,013	2.35%	\$396	0	\$0	0.00%
<a href="#">JULIAN</a>	92036	5	\$559	6.80%	\$385	0	\$0	0.00%
<a href="#">LA JOLLA</a>	92037	23	\$3,135	18.75%	\$1,226	25	\$1,322	-9.29%
<a href="#">LA MESA</a>	91941	26	\$1,005	-2.45%	\$559	3	\$490	28.00%
<a href="#">LA MESA</a>	91942	20	\$885	7.44%	\$639	13	\$548	-16.57%
<b>LA MESA TOTAL</b>		<b>46</b>	<b>\$945</b>	<b>2.50%</b>	<b>\$599</b>	<b>16</b>	<b>\$519</b>	<b>5.72%</b>
<a href="#">LAKESIDE</a>	92040	32	\$855	0.32%	\$520	4	\$389	-12.24%
<a href="#">LEMON GROVE</a>	91945	20	\$775	1.63%	\$579	2	\$479	-14.75%
<a href="#">NATIONAL CITY</a>	91950	13	\$605	-4.23%	\$531	3	\$425	-4.88%
<a href="#">OCEANSIDE</a>	92054	21	\$1,200	12.05%	\$777	12	\$718	23.02%
<a href="#">OCEANSIDE</a>	92056	50	\$875	3.69%	\$543	13	\$579	68.97%
<a href="#">OCEANSIDE</a>	92057	42	\$683	1.57%	\$479	15	\$588	31.97%
<a href="#">OCEANSIDE</a>	92058	3	\$1,075	0.00%	\$498	6	\$520	18.03%
<b>OCEANSIDE TOTAL</b>		<b>116</b>	<b>\$958</b>	<b>5.77%</b>	<b>\$574</b>	<b>46</b>	<b>\$601</b>	<b>35.50%</b>
<a href="#">PALA</a>	92059	1	\$481	25.00%	\$179	0	\$0	0.00%
<a href="#">PALOMAR MOUNTAIN</a>	92060	2	\$975	60.00%	\$485	0	\$0	0.00%
<a href="#">PAUMA VALLEY</a>	92061	2	\$643	31.58%	\$367	2	\$664	0.00%
<a href="#">PINE VALLEY</a>	91962	4	\$650	0.00%	\$344	0	\$0	0.00%
<a href="#">POTRERO</a>	91963	1	\$750	66.67%	\$403	0	\$0	0.00%
<a href="#">POWAY</a>	92064	21	\$1,350	7.05%	\$635	2	\$670	-50.00%
<a href="#">RAMONA</a>	92065	28	\$825	-6.55%	\$416	3	\$515	-2.56%
<a href="#">RANCHO SANTA FE</a>	92067	10	\$4,225	0.00%	\$685	0	\$0	-36.36%
<a href="#">RANCHO SANTA FE</a>	92091	9	\$1,930	-9.46%	\$1,063	2	\$1,325	23.08%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<b>RANCHO SANTA FE TOTAL</b>		<b>19</b>	<b>\$3,077</b>	<b>-9.46%</b>	<b>\$874</b>	<b>2</b>	<b>\$1,325</b>	<b>-6.64%</b>
<a href="#">SAN DIEGO</a>	92101	0	\$0	-37.50%	\$0	59	\$835	8.18%
<a href="#">SAN DIEGO</a>	92102	5	\$900	7.75%	\$647	5	\$465	29.82%
<a href="#">SAN DIEGO</a>	92103	17	\$1,545	26.43%	\$1,073	24	\$724	6.49%
<a href="#">SAN DIEGO</a>	92104	16	\$1,240	-5.16%	\$1,014	12	\$618	0.67%
<a href="#">SAN DIEGO</a>	92105	11	\$700	11.70%	\$594	9	\$405	-3.57%
<a href="#">SAN DIEGO</a>	92106	12	\$1,903	12.50%	\$909	4	\$1,135	8.89%
<a href="#">SAN DIEGO</a>	92107	14	\$1,705	20.00%	\$992	7	\$850	-1.18%
<a href="#">SAN DIEGO</a>	92108	1	\$680	-14.29%	\$753	27	\$530	10.37%
<a href="#">SAN DIEGO</a>	92109	10	\$1,685	9.80%	\$1,672	9	\$825	13.00%
<a href="#">SAN DIEGO</a>	92110	8	\$1,699	-8.49%	\$803	12	\$687	9.56%
<a href="#">SAN DIEGO</a>	92111	18	\$1,075	-1.30%	\$691	10	\$734	-9.79%
<a href="#">SAN DIEGO</a>	92113	10	\$600	-14.47%	\$557	0	\$0	-53.85%
<a href="#">SAN DIEGO</a>	92114	27	\$725	-12.76%	\$498	2	\$468	88.89%
<a href="#">SAN DIEGO</a>	92115	19	\$1,150	-3.06%	\$878	12	\$507	5.62%
<a href="#">SAN DIEGO</a>	92116	12	\$1,618	26.14%	\$1,090	12	\$527	1.89%
<a href="#">SAN DIEGO</a>	92117	32	\$1,266	9.66%	\$956	10	\$770	3.23%
<a href="#">SAN DIEGO</a>	92119	24	\$1,115	13.18%	\$606	9	\$444	-5.32%
<a href="#">SAN DIEGO</a>	92120	20	\$1,133	6.77%	\$636	5	\$434	24.68%
<a href="#">SAN DIEGO</a>	92122	7	\$1,519	19.42%	\$779	18	\$625	-9.46%
<a href="#">SAN DIEGO</a>	92123	15	\$1,099	14.48%	\$710	6	\$538	-29.55%
<a href="#">SAN DIEGO</a>	92124	9	\$1,355	3.25%	\$554	7	\$771	-9.86%
<a href="#">SAN DIEGO</a>	92126	18	\$1,185	-4.49%	\$708	48	\$1,107	13.19%
<a href="#">SAN DIEGO</a>	92127	20	\$2,307	-1.31%	\$812	7	\$875	-22.22%
<a href="#">SAN DIEGO</a>	92128	24	\$1,243	-0.97%	\$646	31	\$745	54.50%
<a href="#">SAN DIEGO</a>	92129	14	\$1,410	24.39%	\$750	10	\$662	89.90%
<a href="#">SAN DIEGO</a>	92130	19	\$2,839	24.88%	\$785	19	\$910	15.57%
<a href="#">SAN DIEGO</a>	92131	14	\$1,653	7.89%	\$642	5	\$850	14.02%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<a href="#">SAN DIEGO</a>	92139	14	\$820	12.86%	\$564	3	\$478	-1.59%
<a href="#">SAN DIEGO</a>	92154	16	\$765	12.73%	\$467	13	\$535	-2.87%
<b>SAN DIEGO TOTAL</b>		<b>426</b>	<b>\$1,319</b>	<b>5.52%</b>	<b>\$778</b>	<b>395</b>	<b>\$680</b>	<b>8.59%</b>
<a href="#">SAN MARCOS</a>	92069	23	\$905	-7.09%	\$537	6	\$598	-44.79%
<a href="#">SAN MARCOS</a>	92078	25	\$1,350	8.84%	\$558	13	\$715	-47.95%
<b>SAN MARCOS TOTAL</b>		<b>48</b>	<b>\$1,128</b>	<b>0.88%</b>	<b>\$547</b>	<b>19</b>	<b>\$656</b>	<b>-46.37%</b>
<a href="#">SAN YSIDRO</a>	92173	0	\$0	6.67%	\$0	2	\$320	-28.57%
<a href="#">SANTA YSABEL</a>	92070	2	\$1,303	100.00%	\$1,027	0	\$0	0.00%
<a href="#">SANTEE</a>	92071	29	\$850	15.21%	\$605	17	\$649	7.66%
<a href="#">SOLANA BEACH</a>	92075	3	\$2,275	-13.70%	\$1,282	5	\$1,750	8.14%
<a href="#">SPRING VALLEY</a>	91977	25	\$715	6.55%	\$438	5	\$500	-47.60%
<a href="#">SPRING VALLEY</a>	91978	2	\$788	4.00%	\$509	2	\$292	-32.35%
<b>SPRING VALLEY TOTAL</b>		<b>27</b>	<b>\$751</b>	<b>5.28%</b>	<b>\$474</b>	<b>7</b>	<b>\$396</b>	<b>-39.97%</b>
<a href="#">VALLEY CENTER</a>	92082	25	\$975	5.31%	\$384	0	\$0	-96.52%
<a href="#">VISTA</a>	92081	16	\$975	-13.17%	\$515	4	\$795	-13.14%
<a href="#">VISTA</a>	92083	11	\$800	-10.91%	\$571	2	\$458	6.15%
<a href="#">VISTA</a>	92084	27	\$1,000	-0.88%	\$508	1	\$480	-7.69%
<b>VISTA TOTAL</b>		<b>54</b>	<b>\$925</b>	<b>-8.32%</b>	<b>\$531</b>	<b>7</b>	<b>\$578</b>	<b>-4.89%</b>
<a href="#">WARNER SPRINGS</a>	92086	2	\$245	-4.76%	\$201	0	\$0	0.00%