

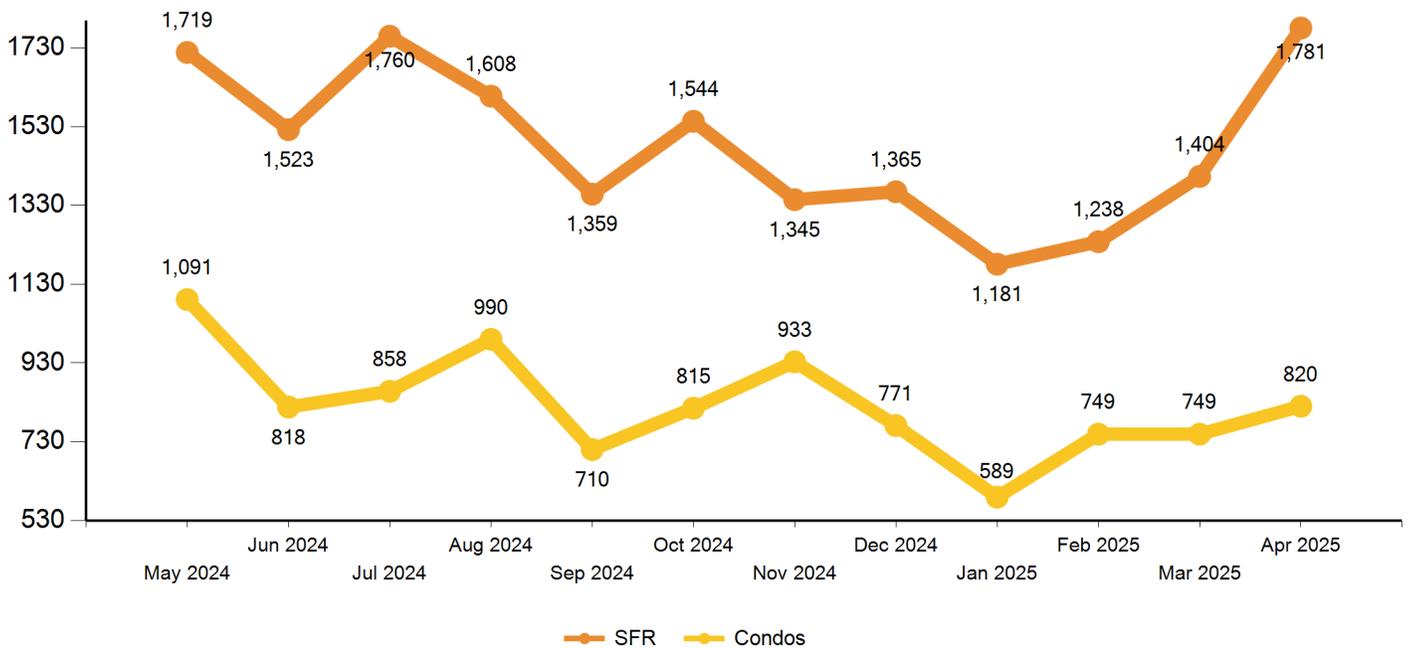


San Diego County Market Activity & Trends April 2025





SFR & Condo Sales 2025 Year-to-Date



SFR % Change

↑ 9.56%	↓ -11.40%	↑ 15.56%	↓ -8.64%	↓ -15.49%	↑ 13.61%
May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024
↓ -12.89%	↑ 1.49%	↓ -13.48%	↑ 4.83%	↑ 13.41%	↑ 26.85%
Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025

Condo % Change

↑ 29.88%	↓ -25.02%	↑ 4.89%	↑ 15.38%	↓ -28.28%	↑ 14.79%
May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024
↑ 14.48%	↓ -17.36%	↓ -23.61%	↑ 27.16%	↑ 0.00%	↑ 9.48%
Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025

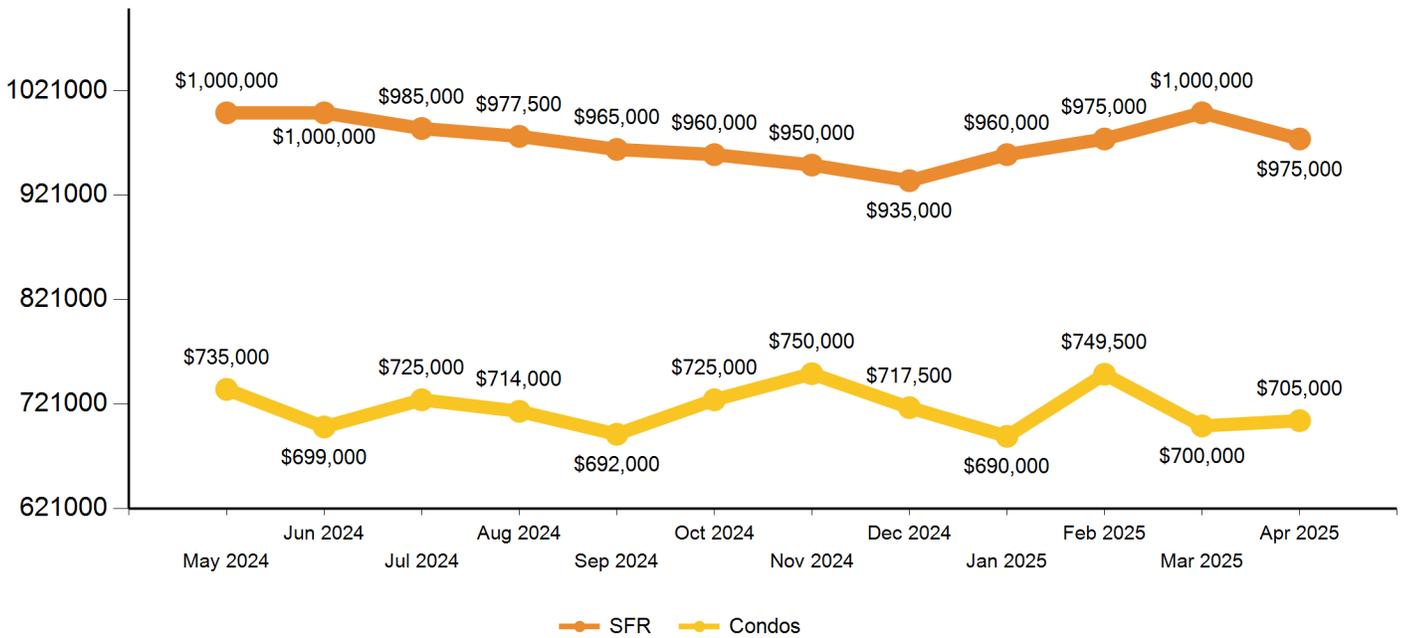


Month Over Month Trends





SFR & Condo Median Sales Price Last 12 Months



SFR % Change

↑ 2.04%	↓ 0.00%	↓ -1.50%	↓ -0.76%	↓ -1.28%	↓ -0.52%
May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024
↓ -1.04%	↓ -1.58%	↑ 2.67%	↑ 1.56%	↑ 2.56%	↓ -2.50%
Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025

Condo % Change

↑ 4.26%	↓ -4.90%	↑ 3.72%	↓ -1.52%	↓ -3.08%	↑ 4.77%
May 2024	Jun 2024	Jul 2024	Aug 2024	Sep 2024	Oct 2024
↑ 3.45%	↓ -4.33%	↓ -3.83%	↑ 8.62%	↓ -6.60%	↑ 0.71%
Nov 2024	Dec 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025

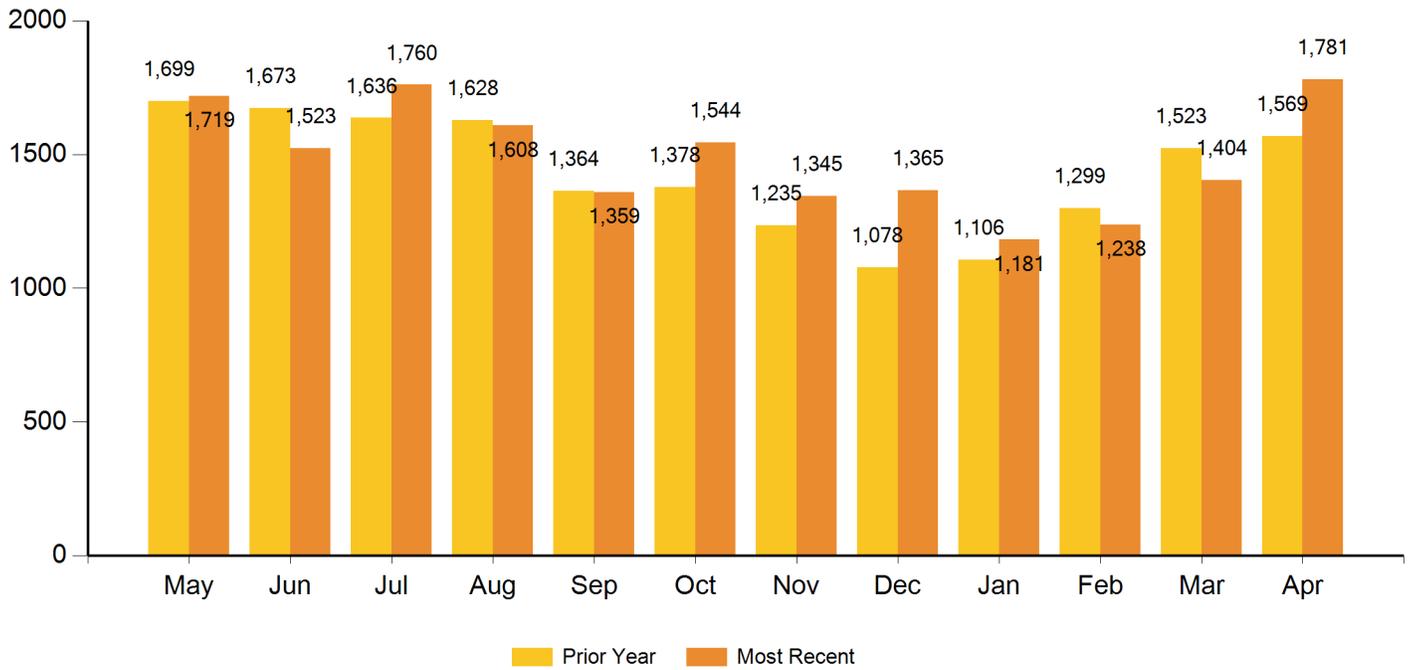


Month Over
Month Trends





SFR Sales Year Over Year




Year Over Year Trends

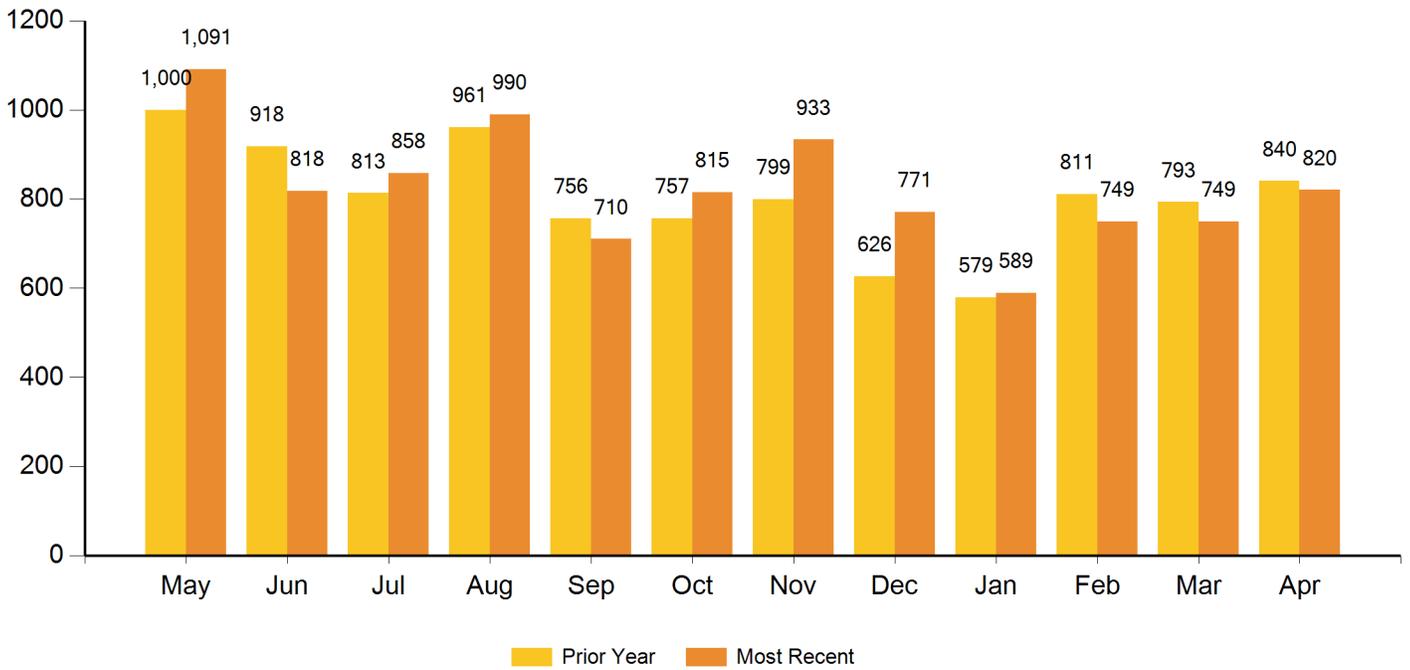
SFR Sales % Change From Same Month 2024



↑ 1.18%	↓ -8.97%	↑ 7.58%	↓ -1.23%	↓ -0.37%	↑ 12.05%
May	Jun	Jul	Aug	Sep	Oct
↑ 8.91%	↑ 26.62%	↑ 6.78%	↓ -4.70%	↓ -7.81%	↑ 13.51%
Nov	Dec	Jan	Feb	Mar	Apr



Condo Sales Year Over Year




Year Over Year Trends

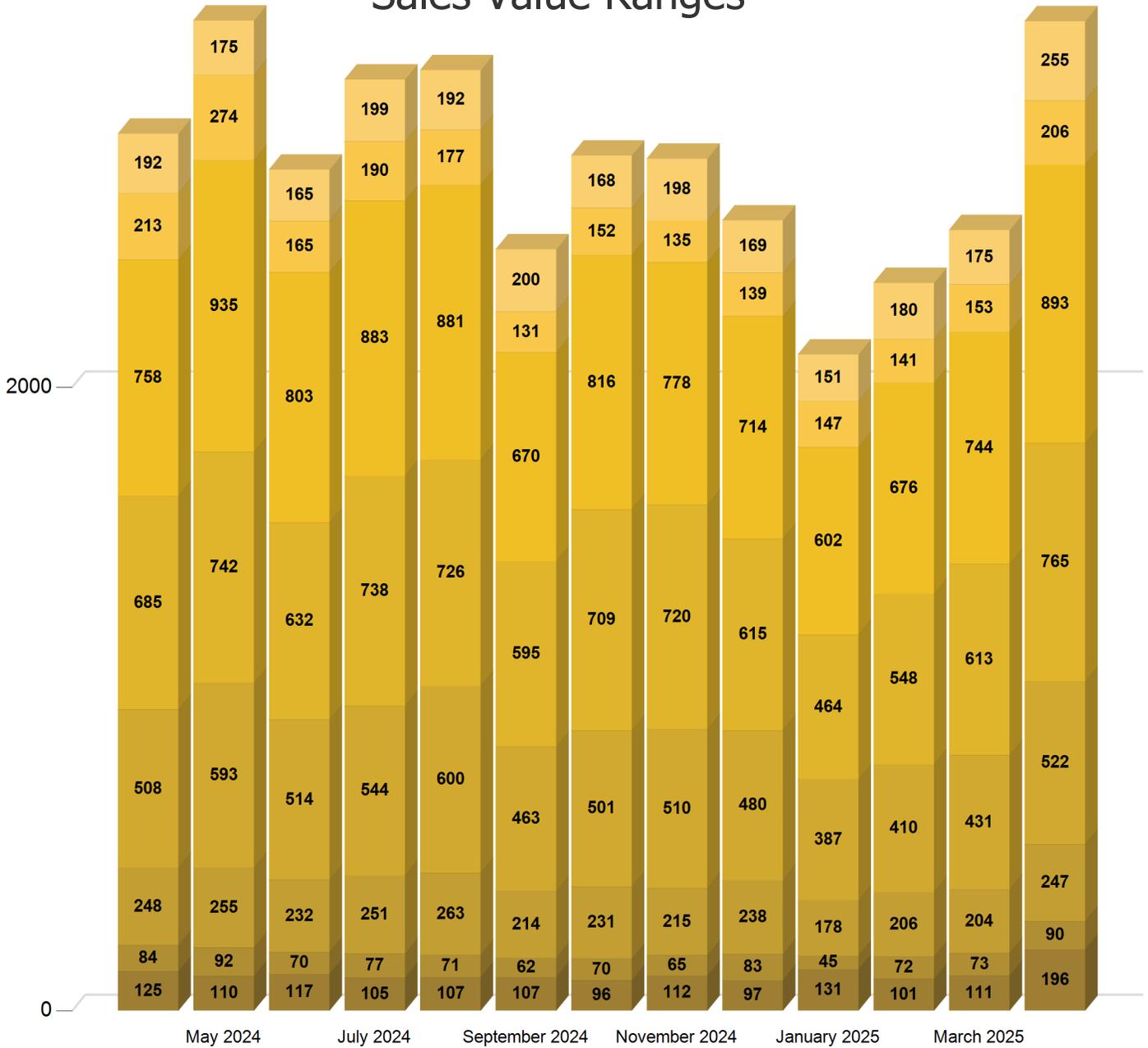


Condo Sales % Change From Same Month 2024

↑ 9.10%	↓ -10.89%	↑ 5.54%	↑ 3.02%	↓ -6.08%	↑ 7.66%
May	Jun	Jul	Aug	Sep	Oct
↑ 16.77%	↑ 23.16%	↑ 1.73%	↓ -7.64%	↓ -5.55%	↓ -2.38%
Nov	Dec	Jan	Feb	Mar	Apr



Sales Value Ranges



<\$300K
 \$300-400K
 \$400-550K
 \$550-750K
 \$750-1Mil
 \$1Mil-\$2Mil
 \$2Mil-\$3Mmil
 \$3Mil+



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
ALPINE	91901	8	\$995	-14.36%	\$418	1	\$450	9.09%
BONITA	91902	8	\$1,405	25.23%	\$583	0	\$0	11.43%
BONSALL	92003	4	\$5,308	-27.42%	\$676	0	\$0	0.00%
BORREGO SPRINGS	92004	12	\$390	-6.52%	\$258	3	\$220	29.41%
BOULEVARD	91905	2	\$346	-35.71%	\$208	0	\$0	0.00%
CAMPO	91906	5	\$450	18.52%	\$378	0	\$0	0.00%
CARDIFF	92007	11	\$2,700	-2.04%	\$1,167	1	\$1,175	0.00%
CARLSBAD	92008	17	\$1,659	9.55%	\$724	9	\$885	57.61%
CARLSBAD	92009	35	\$2,180	17.59%	\$695	23	\$699	-1.38%
CARLSBAD	92010	12	\$1,212	-5.92%	\$646	3	\$1,200	4.65%
CARLSBAD	92011	15	\$1,531	3.73%	\$792	9	\$1,450	22.67%
CARLSBAD TOTAL		79	\$1,645	6.24%	\$714	44	\$1,059	20.89%
CHULA VISTA	91910	22	\$784	-6.46%	\$505	18	\$502	31.13%
CHULA VISTA	91911	30	\$794	3.94%	\$508	4	\$571	75.41%
CHULA VISTA	91913	22	\$1,005	-12.50%	\$435	25	\$645	0.63%
CHULA VISTA	91914	9	\$1,225	12.50%	\$535	2	\$626	30.00%
CHULA VISTA	91915	9	\$1,200	-2.97%	\$477	11	\$700	-3.65%
CHULA VISTA TOTAL		92	\$1,002	-1.10%	\$492	60	\$609	26.70%
CORONADO	92118	15	\$3,800	-5.00%	\$1,339	6	\$1,505	-19.08%
DEL MAR	92014	13	\$2,828	-4.00%	\$1,735	5	\$2,712	16.13%
DESCANSO	91916	5	\$685	23.08%	\$368	0	\$0	0.00%
DULZURA	91917	1	\$605	60.00%	\$322	0	\$0	0.00%
EL CAJON	92019	25	\$925	3.14%	\$450	12	\$530	5.31%
EL CAJON	92020	22	\$947	2.46%	\$530	8	\$468	10.64%
EL CAJON	92021	34	\$768	1.31%	\$519	17	\$433	-33.33%
EL CAJON TOTAL		81	\$880	2.30%	\$500	37	\$477	-5.80%
ENCINITAS	92024	38	\$2,072	5.99%	\$1,035	18	\$1,194	53.05%
ESCONDIDO	92025	20	\$826	12.21%	\$477	5	\$535	19.42%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
ESCONDIDO	92026	45	\$800	4.68%	\$444	13	\$606	-7.04%
ESCONDIDO	92027	39	\$800	8.00%	\$495	5	\$425	-3.77%
ESCONDIDO	92029	21	\$1,190	-4.33%	\$579	0	\$0	-30.00%
ESCONDIDO TOTAL		125	\$904	5.14%	\$499	23	\$522	-5.35%
FALLBROOK	92028	58	\$978	6.41%	\$529	10	\$628	-35.27%
IMPERIAL BEACH	91932	11	\$865	21.65%	\$642	8	\$772	-2.27%
JACUMBA	91934	1	\$435	90.00%	\$344	0	\$0	0.00%
JAMUL	91935	12	\$904	8.05%	\$479	0	\$0	0.00%
JULIAN	92036	5	\$470	2.86%	\$269	0	\$0	0.00%
LA JOLLA	92037	32	\$3,116	22.18%	\$1,387	35	\$1,500	-4.39%
LA MESA	91941	28	\$1,106	2.17%	\$529	3	\$490	3.13%
LA MESA	91942	21	\$830	8.45%	\$597	11	\$540	-13.25%
LA MESA TOTAL		49	\$968	5.31%	\$563	14	\$515	-5.06%
LAKESIDE	92040	37	\$725	3.17%	\$476	8	\$433	-8.33%
LEMON GROVE	91945	16	\$740	1.08%	\$546	3	\$465	-35.38%
NATIONAL CITY	91950	10	\$816	-2.13%	\$539	3	\$516	-13.33%
OCEANSIDE	92054	9	\$1,450	2.12%	\$1,964	18	\$770	27.74%
OCEANSIDE	92056	64	\$907	4.64%	\$577	9	\$540	71.92%
OCEANSIDE	92057	68	\$748	6.40%	\$492	13	\$560	19.23%
OCEANSIDE	92058	7	\$1,050	13.92%	\$592	6	\$1,014	23.33%
OCEANSIDE TOTAL		148	\$1,039	6.77%	\$906	46	\$721	35.55%
PALOMAR MOUNTAIN	92060	1	\$250	33.33%	\$298	0	\$0	0.00%
PAUMA VALLEY	92061	3	\$560	22.73%	\$489	1	\$795	0.00%
PINE VALLEY	91962	6	\$675	25.00%	\$338	0	\$0	-33.33%
POTRERO	91963	2	\$397	183.33%	\$359	0	\$0	0.00%
POWAY	92064	28	\$1,468	3.41%	\$633	5	\$725	-40.63%
RAMONA	92065	37	\$815	-0.26%	\$435	3	\$500	-5.00%
RANCHO SANTA FE	92067	10	\$5,060	-2.63%	\$991	1	\$2,100	-30.00%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
RANCHO SANTA FE	92091	7	\$3,250	-2.82%	\$981	1	\$2,125	6.25%
RANCHO SANTA FE TOTAL		17	\$4,155	-2.72%	\$986	2	\$2,113	-11.88%
SAN DIEGO	92101	1	\$484	-35.29%	\$696	75	\$895	11.66%
SAN DIEGO	92102	14	\$732	9.09%	\$664	4	\$500	24.14%
SAN DIEGO	92103	16	\$1,489	36.57%	\$1,012	24	\$765	7.89%
SAN DIEGO	92104	16	\$1,115	-1.92%	\$1,274	8	\$506	-5.81%
SAN DIEGO	92105	22	\$654	9.50%	\$576	10	\$449	1.16%
SAN DIEGO	92106	15	\$1,715	8.11%	\$985	7	\$1,085	22.73%
SAN DIEGO	92107	9	\$1,720	16.94%	\$1,226	4	\$618	-14.29%
SAN DIEGO	92108	0	\$0	22.22%	\$0	23	\$910	8.82%
SAN DIEGO	92109	19	\$1,700	11.54%	\$1,130	14	\$905	19.49%
SAN DIEGO	92110	9	\$1,343	-10.28%	\$895	10	\$605	5.76%
SAN DIEGO	92111	21	\$1,105	-4.72%	\$759	13	\$705	-4.23%
SAN DIEGO	92113	9	\$703	-14.86%	\$619	3	\$270	-37.50%
SAN DIEGO	92114	49	\$740	-2.40%	\$525	1	\$370	77.78%
SAN DIEGO	92115	30	\$1,025	-3.65%	\$753	11	\$400	-2.40%
SAN DIEGO	92116	10	\$942	25.00%	\$1,110	6	\$578	-4.67%
SAN DIEGO	92117	46	\$1,145	15.51%	\$764	10	\$970	8.99%
SAN DIEGO	92119	14	\$1,090	10.76%	\$653	13	\$460	3.37%
SAN DIEGO	92120	24	\$1,291	8.46%	\$671	8	\$452	24.36%
SAN DIEGO	92121	1	\$2,355	-44.44%	\$852	4	\$821	50.00%
SAN DIEGO	92122	10	\$1,688	20.19%	\$823	18	\$646	-7.87%
SAN DIEGO	92123	15	\$975	17.81%	\$702	7	\$645	-33.70%
SAN DIEGO	92124	14	\$1,230	7.26%	\$652	8	\$719	-11.11%
SAN DIEGO	92126	27	\$1,030	0.38%	\$673	21	\$863	11.00%
SAN DIEGO	92127	30	\$2,115	0.00%	\$767	17	\$950	-19.72%
SAN DIEGO	92128	29	\$1,310	3.31%	\$661	29	\$760	45.90%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
SAN DIEGO	92129	29	\$1,565	27.60%	\$683	9	\$635	69.72%
SAN DIEGO	92130	26	\$2,451	22.97%	\$838	18	\$1,105	21.36%
SAN DIEGO	92131	13	\$1,680	9.47%	\$682	3	\$670	16.35%
SAN DIEGO	92139	16	\$728	8.16%	\$490	2	\$663	-4.92%
SAN DIEGO	92154	31	\$780	10.47%	\$501	14	\$613	-9.70%
SAN DIEGO	92173	3	\$782	25.00%	\$475	1	\$455	-12.50%
SAN DIEGO TOTAL		568	\$1,256	6.96%	\$770	395	\$677	8.45%
SAN MARCOS	92069	17	\$910	-9.15%	\$526	3	\$753	-45.28%
SAN MARCOS	92078	39	\$1,355	14.63%	\$571	23	\$785	-45.27%
SAN MARCOS TOTAL		56	\$1,133	2.74%	\$549	26	\$769	-45.27%
SAN YSIDRO	92173	3	\$825	-11.11%	\$439	0	\$0	-23.08%
SANTEE	92071	29	\$830	11.87%	\$538	26	\$686	9.54%
SOLANA BEACH	92075	5	\$2,500	-10.96%	\$1,360	7	\$1,500	5.75%
SPRING VALLEY	91977	35	\$815	5.19%	\$471	8	\$538	-45.77%
SPRING VALLEY	91978	4	\$851	12.77%	\$428	1	\$570	-31.25%
SPRING VALLEY TOTAL		39	\$833	8.98%	\$450	9	\$554	-38.51%
VALLEY CENTER	92082	29	\$1,100	9.61%	\$371	0	\$0	-99.05%
VISTA	92081	28	\$976	-5.06%	\$551	5	\$655	-25.35%
VISTA	92083	15	\$645	-8.13%	\$525	3	\$485	9.68%
VISTA	92084	36	\$892	3.28%	\$450	0	\$0	-15.38%
VISTA TOTAL		79	\$838	-3.30%	\$509	8	\$570	-10.35%
WARNER SPRINGS	92086	1	\$600	-19.57%	\$259	0	\$0	0.00%