

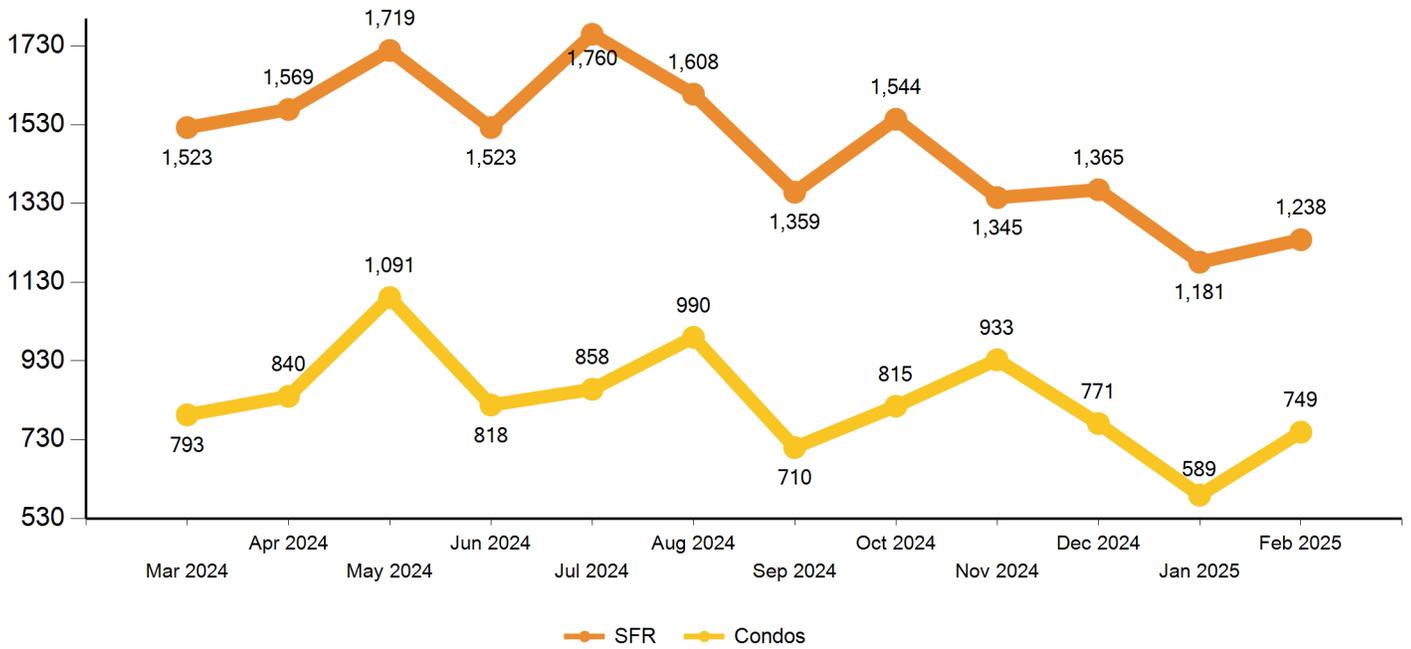


# San Diego County Market Activity & Trends February 2025





## SFR & Condo Sales 2025 Year-to-Date




**Month Over Month Trends**



### SFR % Change

↑ 17.24%	↑ 3.02%	↑ 9.56%	↓ -11.40%	↑ 15.56%	↓ -8.64%
Mar 2024	Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024
↓ -15.49%	↑ 13.61%	↓ -12.89%	↑ 1.49%	↓ -13.48%	↑ 4.83%
Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025

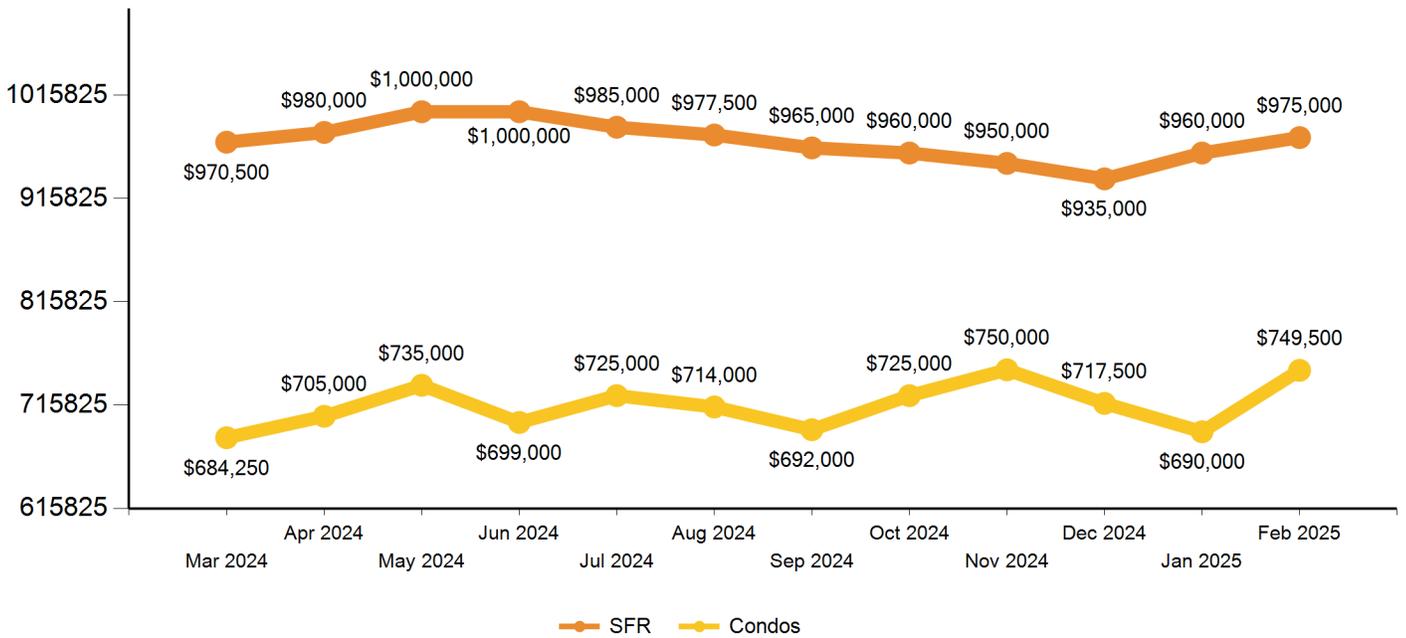


### Condo % Change

↓ -2.22%	↑ 5.93%	↑ 29.88%	↓ -25.02%	↑ 4.89%	↑ 15.38%
Mar 2024	Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024
↓ -28.28%	↑ 14.79%	↑ 14.48%	↓ -17.36%	↓ -23.61%	↑ 27.16%
Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025



## SFR & Condo Median Sales Price Last 12 Months



### SFR % Change

↑ 2.16%	↑ 0.98%	↑ 2.04%	↓ 0.00%	↓ -1.50%	↓ -0.76%
Mar 2024	Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024
↓ -1.28%	↓ -0.52%	↓ -1.04%	↓ -1.58%	↑ 2.67%	↑ 1.56%
Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025

### Condo % Change

↑ 1.37%	↑ 3.03%	↑ 4.26%	↓ -4.90%	↑ 3.72%	↓ -1.52%
Mar 2024	Apr 2024	May 2024	Jun 2024	Jul 2024	Aug 2024
↓ -3.08%	↑ 4.77%	↑ 3.45%	↓ -4.33%	↓ -3.83%	↑ 8.62%
Sep 2024	Oct 2024	Nov 2024	Dec 2024	Jan 2025	Feb 2025

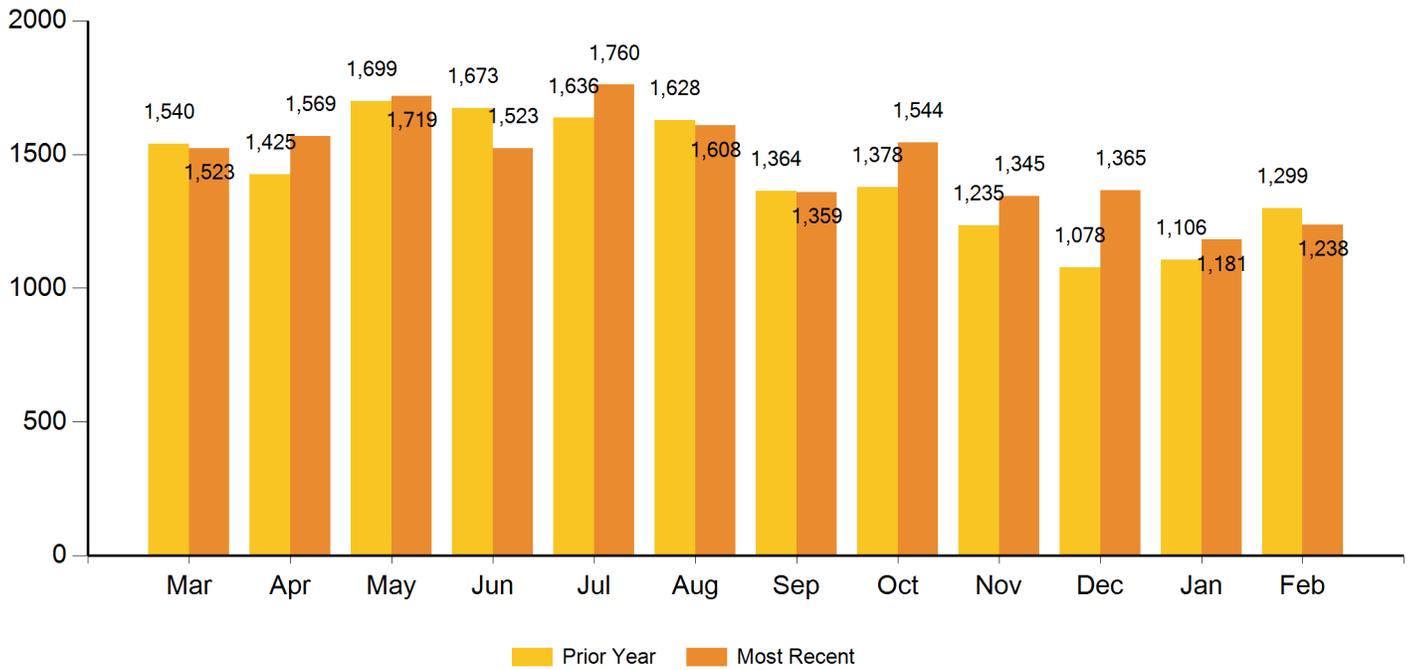


**Month Over Month Trends**





## SFR Sales Year Over Year



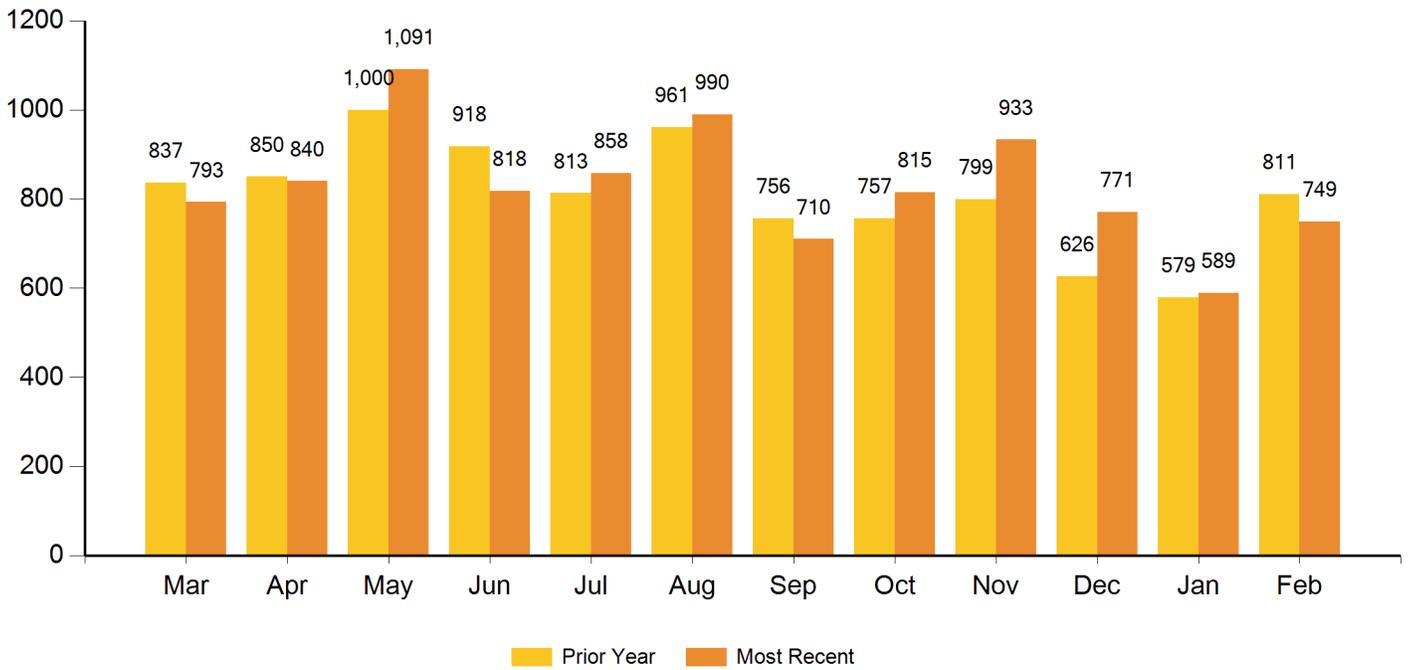

**Year Over Year Trends**

### SFR Sales % Change From Same Month 2024





## Condo Sales Year Over Year




**Year Over Year Trends**

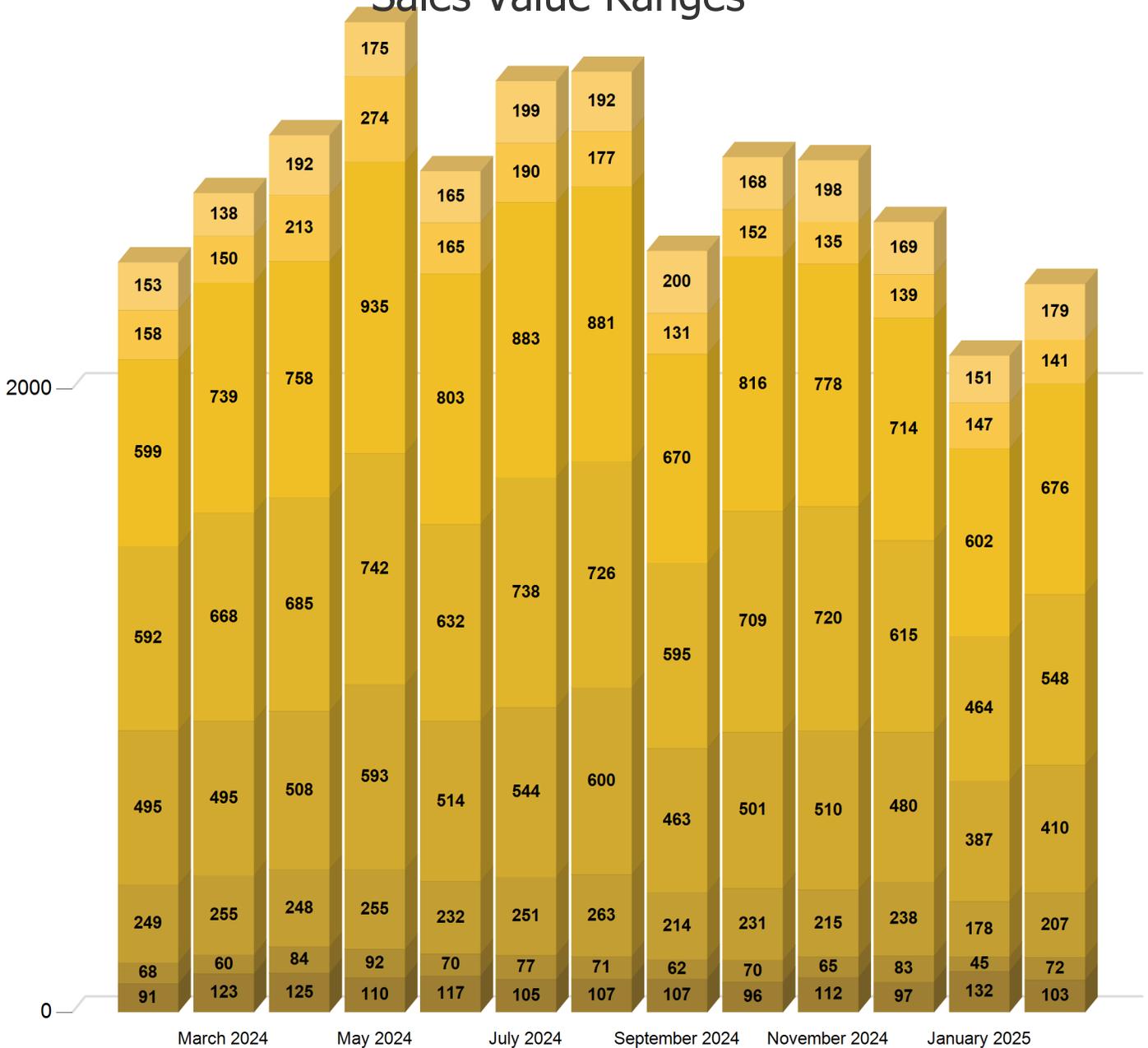


### Condo Sales % Change From Same Month 2024

↓ -5.26%	↓ -1.18%	↑ 9.10%	↓ -10.89%	↑ 5.54%	↑ 3.02%
Mar	Apr	May	Jun	Jul	Aug
↓ -6.08%	↑ 7.66%	↑ 16.77%	↑ 23.16%	↑ 1.73%	↓ -7.64%
Sep	Oct	Nov	Dec	Jan	Feb



## Sales Value Ranges



<\$300K    
  \$300-400K    
  \$400-550K    
  \$550-750K    
  \$750-1Mil    
  \$1Mil-\$2Mil    
  \$2Mil-\$3Mmil    
  \$3Mil+



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<a href="#">ALPINE</a>	91901	8	\$1,072	-11.76%	\$445	2	\$436	-7.69%
<a href="#">BONITA</a>	91902	14	\$1,208	23.85%	\$500	0	\$0	27.27%
<a href="#">BONSALL</a>	92003	1	\$1,175	-16.95%	\$326	2	\$949	20.00%
<a href="#">BORREGO SPRINGS</a>	92004	5	\$260	-1.14%	\$237	1	\$128	-10.00%
<a href="#">BOULEVARD</a>	91905	1	\$315	-16.00%	\$344	0	\$0	0.00%
<a href="#">CAMPO</a>	91906	6	\$555	40.82%	\$395	0	\$0	0.00%
<a href="#">CARDIFF</a>	92007	8	\$1,681	8.99%	\$1,086	0	\$0	7.14%
<a href="#">CARLSBAD</a>	92008	22	\$1,825	10.53%	\$750	14	\$1,245	54.55%
<a href="#">CARLSBAD</a>	92009	21	\$1,863	22.06%	\$689	20	\$808	0.47%
<a href="#">CARLSBAD</a>	92010	9	\$1,000	-7.59%	\$590	4	\$778	11.63%
<a href="#">CARLSBAD</a>	92011	10	\$1,642	12.16%	\$790	8	\$1,145	28.17%
<b>CARLSBAD TOTAL</b>		<b>62</b>	<b>\$1,582</b>	<b>9.29%</b>	<b>\$705</b>	<b>46</b>	<b>\$994</b>	<b>23.70%</b>
<a href="#">CHULA VISTA</a>	91910	16	\$780	-4.23%	\$507	8	\$542	13.27%
<a href="#">CHULA VISTA</a>	91911	10	\$771	4.55%	\$562	11	\$636	169.66%
<a href="#">CHULA VISTA</a>	91913	14	\$1,123	-0.94%	\$477	26	\$660	-17.31%
<a href="#">CHULA VISTA</a>	91914	7	\$1,275	24.44%	\$403	1	\$650	42.86%
<a href="#">CHULA VISTA</a>	91915	6	\$929	0.00%	\$453	11	\$705	-10.83%
<b>CHULA VISTA TOTAL</b>		<b>53</b>	<b>\$975</b>	<b>5.95%</b>	<b>\$480</b>	<b>57</b>	<b>\$639</b>	<b>39.53%</b>
<a href="#">CORONADO</a>	92118	10	\$2,625	19.66%	\$1,743	12	\$2,144	-9.33%
<a href="#">DEL MAR</a>	92014	5	\$3,100	-10.85%	\$1,414	4	\$2,050	11.67%
<a href="#">DULZURA</a>	91917	1	\$460	0.00%	\$800	0	\$0	0.00%
<a href="#">EL CAJON</a>	92019	18	\$865	4.55%	\$489	11	\$500	9.35%
<a href="#">EL CAJON</a>	92020	17	\$895	15.44%	\$473	8	\$558	12.77%
<a href="#">EL CAJON</a>	92021	18	\$757	6.79%	\$490	5	\$435	-38.31%
<b>EL CAJON TOTAL</b>		<b>53</b>	<b>\$839</b>	<b>8.93%</b>	<b>\$484</b>	<b>24</b>	<b>\$498</b>	<b>-5.40%</b>
<a href="#">ENCINITAS</a>	92024	19	\$2,400	1.25%	\$1,159	8	\$865	61.78%
<a href="#">ESCONDIDO</a>	92025	20	\$879	14.42%	\$497	8	\$497	10.34%
<a href="#">ESCONDIDO</a>	92026	32	\$865	5.11%	\$482	5	\$650	-24.00%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<a href="#">ESCONDIDO</a>	92027	31	\$734	8.16%	\$522	6	\$402	12.77%
<a href="#">ESCONDIDO</a>	92029	17	\$950	-6.03%	\$494	0	\$0	-27.27%
<b>ESCONDIDO TOTAL</b>		<b>100</b>	<b>\$857</b>	<b>5.41%</b>	<b>\$499</b>	<b>19</b>	<b>\$516</b>	<b>-7.04%</b>
<a href="#">FALLBROOK</a>	92028	55	\$900	5.83%	\$397	8	\$712	-12.30%
<a href="#">IMPERIAL BEACH</a>	91932	5	\$750	40.48%	\$563	10	\$663	-1.11%
<a href="#">JAMUL</a>	91935	9	\$715	8.54%	\$423	0	\$0	0.00%
<a href="#">JULIAN</a>	92036	4	\$595	6.86%	\$492	0	\$0	0.00%
<a href="#">LA JOLLA</a>	92037	31	\$4,052	23.94%	\$1,546	19	\$910	-7.28%
<a href="#">LA MESA</a>	91941	18	\$1,118	-3.91%	\$574	2	\$431	25.00%
<a href="#">LA MESA</a>	91942	13	\$895	7.66%	\$696	10	\$534	-20.23%
<b>LA MESA TOTAL</b>		<b>31</b>	<b>\$1,006</b>	<b>1.87%</b>	<b>\$635</b>	<b>12</b>	<b>\$482</b>	<b>2.38%</b>
<a href="#">LAKESIDE</a>	92040	18	\$758	0.00%	\$500	12	\$420	-7.37%
<a href="#">LEMON GROVE</a>	91945	13	\$720	-0.56%	\$554	1	\$460	10.20%
<a href="#">NATIONAL CITY</a>	91950	10	\$715	-8.90%	\$638	3	\$505	-13.95%
<a href="#">OCEANSIDE</a>	92054	16	\$1,111	14.15%	\$756	12	\$845	28.03%
<a href="#">OCEANSIDE</a>	92056	42	\$843	3.45%	\$541	8	\$758	56.33%
<a href="#">OCEANSIDE</a>	92057	33	\$626	2.45%	\$454	7	\$555	45.79%
<a href="#">OCEANSIDE</a>	92058	5	\$1,001	4.71%	\$577	6	\$549	16.95%
<b>OCEANSIDE TOTAL</b>		<b>96</b>	<b>\$895</b>	<b>6.19%</b>	<b>\$582</b>	<b>33</b>	<b>\$677</b>	<b>36.78%</b>
<a href="#">PALA</a>	92059	1	\$970	33.33%	\$616	0	\$0	0.00%
<a href="#">PALOMAR MOUNTAIN</a>	92060	1	\$485	40.00%	\$317	0	\$0	0.00%
<a href="#">PINE VALLEY</a>	91962	2	\$717	-2.70%	\$433	0	\$0	0.00%
<a href="#">POTRERO</a>	91963	1	\$350	66.67%	\$405	0	\$0	0.00%
<a href="#">POWAY</a>	92064	32	\$1,010	12.32%	\$577	2	\$553	-45.33%
<a href="#">RAMONA</a>	92065	20	\$830	-9.05%	\$429	4	\$496	2.70%
<a href="#">RANCHITA</a>	92066	1	\$200	-9.09%	\$0	0	\$0	0.00%
<a href="#">RANCHO SANTA FE</a>	92067	12	\$4,955	4.86%	\$1,045	0	\$0	-20.00%
<a href="#">RANCHO SANTA FE</a>	92091	1	\$405	-18.67%	\$107	0	\$0	0.00%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<b>RANCHO SANTA FE TOTAL</b>		<b>13</b>	<b>\$2,680</b>	<b>-6.90%</b>	<b>\$576</b>	<b>0</b>		<b>-20.00%</b>
<a href="#">SAN DIEGO</a>	92101	2	\$532	-41.18%	\$635	54	\$931	10.58%
<a href="#">SAN DIEGO</a>	92102	12	\$913	10.16%	\$817	7	\$450	37.74%
<a href="#">SAN DIEGO</a>	92103	15	\$1,450	20.59%	\$803	14	\$925	3.52%
<a href="#">SAN DIEGO</a>	92104	9	\$1,300	-11.54%	\$808	12	\$682	2.76%
<a href="#">SAN DIEGO</a>	92105	11	\$716	13.16%	\$560	8	\$454	-8.14%
<a href="#">SAN DIEGO</a>	92106	11	\$1,700	19.85%	\$1,074	6	\$1,150	4.44%
<a href="#">SAN DIEGO</a>	92107	10	\$2,025	20.69%	\$996	6	\$730	1.25%
<a href="#">SAN DIEGO</a>	92108	0	\$0	-14.29%	\$0	17	\$600	11.76%
<a href="#">SAN DIEGO</a>	92109	11	\$1,800	16.67%	\$1,469	21	\$968	14.93%
<a href="#">SAN DIEGO</a>	92110	10	\$1,265	-12.15%	\$811	11	\$685	6.67%
<a href="#">SAN DIEGO</a>	92111	17	\$1,122	1.37%	\$694	9	\$610	-9.52%
<a href="#">SAN DIEGO</a>	92113	15	\$620	-9.09%	\$584	1	\$631	-48.15%
<a href="#">SAN DIEGO</a>	92114	28	\$710	-10.78%	\$481	1	\$705	142.86%
<a href="#">SAN DIEGO</a>	92115	11	\$866	1.57%	\$625	6	\$433	13.07%
<a href="#">SAN DIEGO</a>	92116	13	\$1,300	33.33%	\$943	8	\$646	3.06%
<a href="#">SAN DIEGO</a>	92117	27	\$1,217	8.20%	\$809	5	\$615	7.95%
<a href="#">SAN DIEGO</a>	92119	14	\$1,085	8.14%	\$632	9	\$490	-3.26%
<a href="#">SAN DIEGO</a>	92120	21	\$1,100	10.51%	\$610	5	\$570	24.00%
<a href="#">SAN DIEGO</a>	92121	1	\$1,550	-38.89%	\$712	4	\$963	63.16%
<a href="#">SAN DIEGO</a>	92122	7	\$1,657	21.78%	\$845	12	\$743	-10.41%
<a href="#">SAN DIEGO</a>	92123	7	\$1,125	8.61%	\$819	4	\$650	-22.89%
<a href="#">SAN DIEGO</a>	92124	8	\$1,138	0.79%	\$711	4	\$735	-11.59%
<a href="#">SAN DIEGO</a>	92126	13	\$1,150	0.00%	\$691	31	\$1,125	6.09%
<a href="#">SAN DIEGO</a>	92127	15	\$2,211	-0.99%	\$760	16	\$853	-18.83%
<a href="#">SAN DIEGO</a>	92128	17	\$955	-3.26%	\$590	47	\$863	62.38%
<a href="#">SAN DIEGO</a>	92129	19	\$1,400	23.32%	\$660	16	\$977	101.06%
<a href="#">SAN DIEGO</a>	92130	18	\$2,555	31.25%	\$865	14	\$1,099	11.57%



Community Name	Zip Code	SFR				Condos		
		SFR Sales	Median \$/ \$1,000	% Change YOY	Median \$/ Sq. Ft.	Condo Sales	Median \$/ \$1,000	% Change YOY
<a href="#">SAN DIEGO</a>	92131	16	\$1,612	-0.50%	\$677	12	\$802	19.63%
<a href="#">SAN DIEGO</a>	92139	12	\$742	15.15%	\$418	2	\$473	-3.13%
<a href="#">SAN DIEGO</a>	92154	23	\$719	18.08%	\$463	11	\$620	8.21%
<a href="#">SAN DIEGO</a>	92173	1	\$730	55.56%	\$407	1	\$116	-8.33%
<b>SAN DIEGO TOTAL</b>		<b>394</b>	<b>\$1,242</b>	<b>6.54%</b>	<b>\$732</b>	<b>374</b>	<b>\$719</b>	<b>13.30%</b>
<a href="#">SAN MARCOS</a>	92069	16	\$990	-5.58%	\$463	5	\$690	-43.90%
<a href="#">SAN MARCOS</a>	92078	10	\$1,200	5.54%	\$576	14	\$825	-48.91%
<b>SAN MARCOS TOTAL</b>		<b>26</b>	<b>\$1,095</b>	<b>-0.02%</b>	<b>\$520</b>	<b>19</b>	<b>\$758</b>	<b>-46.41%</b>
<a href="#">SAN YSIDRO</a>	92173	0	\$0	50.00%	\$0	1	\$403	-40.00%
<a href="#">SANTA YSABEL</a>	92070	1	\$860	116.67%	\$485	0	\$0	0.00%
<a href="#">SANTEE</a>	92071	32	\$866	15.89%	\$535	20	\$632	11.81%
<a href="#">SOLANA BEACH</a>	92075	3	\$3,025	-8.22%	\$1,488	6	\$1,515	13.41%
<a href="#">SPRING VALLEY</a>	91977	30	\$749	10.20%	\$521	7	\$512	-43.00%
<a href="#">SPRING VALLEY</a>	91978	3	\$1,000	8.16%	\$397	3	\$860	-27.27%
<b>SPRING VALLEY TOTAL</b>		<b>33</b>	<b>\$874</b>	<b>9.18%</b>	<b>\$459</b>	<b>10</b>	<b>\$686</b>	<b>-35.13%</b>
<a href="#">VALLEY CENTER</a>	92082	13	\$975	1.79%	\$391	0	\$0	-91.87%
<a href="#">VISTA</a>	92081	11	\$875	-10.00%	\$488	9	\$700	-1.57%
<a href="#">VISTA</a>	92083	7	\$750	-9.04%	\$412	0	\$0	16.13%
<a href="#">VISTA</a>	92084	27	\$840	3.02%	\$476	3	\$595	4.17%
<b>VISTA TOTAL</b>		<b>45</b>	<b>\$822</b>	<b>-5.34%</b>	<b>\$459</b>	<b>12</b>	<b>\$648</b>	<b>6.24%</b>
<a href="#">WARNER SPRINGS</a>	92086	2	\$645	-2.44%	\$370	0	\$0	0.00%